CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2013



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Independent Auditors' Report

Board of Directors The OASIS Institute St. Louis, Missouri

Report On The Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of The OASIS Institute and Supporting Organizations, which comprise the consolidated statement of financial position as of December 31, 2013 and 2012, and the related consolidated statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility For The Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We did not audit the financial statements of San Diego OASIS, which statements reflect total assets constituting 9% and 8% as of December 31, 2013 and 2012, respectively, and total revenues constituting 16% and 9%, respectively, for the years then ended of the related consolidated totals. Those statements were audited by other auditors whose reports have been furnished to us, and our opinion, insofar as it relates to the amounts included for San Diego OASIS, is based solely on the reports of the other auditors. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.



An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of The OASIS Institute and Supporting Organizations as of December 31, 2013 and 2012, and the changes in their net assets and their cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

June 6, 2014

Rulin Brown LLP

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Assets

	December 31,			
		2013	2012	
Cash and cash equivalents	\$	1,347,692	\$ 2,064,188	
Accounts receivable	φ	29,106	33,143	
Grants receivable		54,305	28,177	
Promises to give - short term (Note 4)		2,836,087	2,970,981	
Due from OASIS Programs (Note 5)		2,030,007	33,732	
Prepaid expenses and other assets		76,193	57,185	
Investments (Note 3)		3,372,594	2,788,966	
Promises to give - long term (Note 4)		129,298	1,896,727	
Furniture, equipment and leasehold improvements (net of		125,250	1,030,121	
accumulated depreciation of \$744,745 in 2013 and				
\$708,443 in 2012) (Note 8)		201,174	200,269	
\$100,115 III 2012) (11000 0)		201,111	200,200	
Total Assets	\$	8,046,733	\$ 10,073,368	
Liabilities And Net Assets				
Liabilities				
Current maturities of capital lease obligations (Note 8)	\$	5,773	\$ 10,578	
Accounts payable and accrued expenses		307,324	184,626	
Deferred program revenue		8,412	8,555	
Due to OASIS Programs (Note 5)		52,407	54,004	
Due to BJH (Note 6)		$352,\!452$	393,780	
Capital lease obligations - long term (Note 8)		21,868	1,675	
Total Liabilities		748,236	653,218	
Net Assets				
Unrestricted		3,584,568	4,176,277	
Temporarily restricted (Note 9)		3,713,929	5,243,873	
Total Net Assets		7,298,497	9,420,150	
Total Liabilities And Net Assets	\$	8,046,733	\$ 10,073,368	

CONSOLIDATED STATEMENT OF ACTIVITIES For The Years Ended December 31, 2013 And 2012

	2013					2012					
			T	emporarily				T	emporarily		
	Un	restricted		Restricted	Total	Ur	restricted		Restricted	Total	
Public Support											
Contributions and grants (Note 10)	\$	1,252,732	\$	1,167,620	\$ 2,420,352	\$	1,808,524	\$	5,000,144	\$ 6,808,668	
Government grants		268,156		_	268,156		254,249		_	254,249	
In-kind contributions (Note 11)		1,637,540			1,637,540		1,674,093			1,674,093	
Total Public Support		3,158,428		1,167,620	4,326,048		3,736,866		5,000,144	8,737,010	
Revenues And Gains (Losses)											
Program revenue		1,606,550			1,606,550		1,671,084		_	1,671,084	
Fee revenue		8,610			8,610		16,268		_	16,268	
Interest and dividends		65,320			65,320		93,101		_	93,101	
Realized losses on investments (Note 3)		(5,281)			(5,281)		(7,453)		_	(7,453)	
Unrealized gains on investments (Note 3)		177,156		_	177,156		98,975			98,975	
Other		18,276			18,276		6,757			6,757	
Total Revenues And Gains (Losses)		1,870,631		_	1,870,631		1,878,732		_	1,878,732	
Total Public Support, Revenues And Gains (Losses)		5,029,059		1,167,620	6,196,679		5,615,598		5,000,144	10,615,742	
Net Assets Released From Restrictions (Note 9)		2,697,564		(2,697,564)			2,890,397		(2,890,397)	_	
Total Support, Revenues And Gains (Losses)		7,726,623		(1,529,944)	6,196,679		8,505,995		2,109,747	10,615,742	
Expenses											
Program services:											
Education		1,612,388			1,612,388		1,772,177			1,772,177	
Health		3,030,568		_	3,030,568		3,175,161			3,175,161	
Technology		841,858			841,858		970,305			970,305	
Volunteer service		1,228,538			1,228,538		1,399,414			1,399,414	
Total Program Services		6,713,352		_	6,713,352		7,317,057		_	7,317,057	
Supporting activities:											
General and administrative		882,024		_	882,024		1,082,372		_	1,082,372	
Fundraising		722,956		_	722,956		581,390		_	581,390	
Total Expenses		8,318,332		_	8,318,332		8,980,819			8,980,819	
Increase (Decrease) In Net Assets		(591,709)		(1,529,944)	(2,121,653)		(474,824)		2,109,747	1,634,923	
Net Assets - Beginning Of Year		4,176,277		5,243,873	9,420,150		4,651,101		3,134,126	7,785,227	
Net Assets - End Of Year	\$	3,584,568	\$	3,713,929	\$ 7,298,497	\$	4,176,277	\$	5,243,873	\$ 9,420,150	

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES For The Year Ended December 31, 2013

			P	rogra	am Servi	ces				Supporting Activities				-		
						V	olunteer			G	ene	ral And				
	Education	1	Health	Tec	hnology		Service		Total	Adn	nini	strative	Fun	draising		Total
Salaries	\$ 493,91	4 \$	994,801	\$	353,130	\$	526,196	\$	2,368,041		\$	186,814	\$	397,178	\$	2,952,033
Payroll taxes	38,80	7	73,430	·	25,701		40,404	·	178,342		•	15,175		28,816	·	222,333
Benefits	44,610		150,241		58,929		75,496		329,282			14,021		63,933		407,236
Program allocations*	· -	_	331,359		4,711		6,425		342,495			· —		· —		342,495
Conference	39	9	8,486		59		157		8,741							8,741
Contract services and																
professional fees	38,03	5	155,717		116,154		103,774		413,680			257,490		29,567		700,737
Depreciation	10,32	1	26,795		12,452		11,576		61,144			16,370		11,786		89,300
Development	_	_	_		_							657		39,892		40,549
Dues and subscriptions	34	4	49		20		20		433			3,504		219		4,156
Equipment	8,528	3	12,316		5,855		4,783		31,482			13,765		3,685		48,932
Individual donor																
Program initiative	294,93	7	71,320		5,212		14,305		385,774			520		_		386,294
Instructors	202,04	1	243,920		53,466		65,247		564,674			224		_		564,898
Insurance	_	_	_									33,883		_		33,883
Marketing	25,94	5	32,459		4,306		5,281		67,991			39,318		3,493		110,802
Meetings	548	5	9,174		1,018		856		11,593			2,929		552		15,074
Other	742	2	62,472		1,009		742		64,965			56,050		776		121,791
Postage	22,580)	17,099		7,352		22,428		69,459			5,739		3,974		79,172
Printing	61,412	2	92,767		23,945		44,253		222,377			8,673		5,415		236,465
Rent**	337,950	3	596,461		133,893		243,693		1,312,003			194,459		$120,\!274$		1,626,736
Supplies	12,224	4	64,976		14,164		32,416		123,780			7,503		3,272		134,555
Telephone	14,74	5	26,084		9,968		10,964		61,761			9,344		7,508		78,613
Travel	3,873	3	53,300		8,425		6,069		71,667			15,069		2,536		89,272
Volunteers	78	1	7,342		2,089		13,453		23,668			517		80		24,265
	\$ 1,612,38	3 \$ 3	3,030,568	\$	841,858	\$	1,228,538	\$	6,713,352		\$	882,024	\$	722,956	\$	8,318,332

^{*} Funds transferred to programs in the OASIS network for local programming efforts.

^{**} Includes in-kind facilities rent of \$1,399,221 (Note 11).

CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES For The Year Ended December 31, 2012

			P	rogr	am Servi				Supporting Activities					ing Activities			
						V	olunteer				eral And						
	Education		Health	Tec	hnology		Service	Total	Ad	min	istrative	Fun	draising		Total		
Salaries	\$ 545,415	\$	895,764	\$	425,347	\$	488,248	\$ 2,354,774		\$	436,137	\$	292,534	\$	3,083,445		
Payroll taxes	39,301	Ċ	104,364		26,850		39,115	209,630		·	17,613		10,012		$237,\!255$		
Benefits	27,024		229,265		38,480		51,409	346,178			23,705		16,878		386,761		
Program allocations*	´ <u>—</u>		574,358		7,797		113,958	696,113			<i>_</i>		´ —		696,113		
Conference			10,613		945		7,184	18,742			_		_		18,742		
Contract services and																	
professional fees	29,820		208,634		107,062		77,908	423,424			208,928		83,822		716,174		
Depreciation	9,728		25,318		15,588		12,294	62,928			18,488		10,615		92,031		
Development			_				_	_					48,262		48,262		
Dues and subscriptions	317		139		106		55	617			2,227		279		3,123		
Equipment	10,973		20,454		10,695		7,832	49,954			23,036		4,898		77,888		
Individual donor																	
Program initiative	279,881		90,083		8,003		28,164	406,131					_		406,131		
Instructors	248,006		220,932		70,187		106,743	645,868							645,868		
Insurance											30,163		_		30,163		
Marketing	16,965		13,962		3,945		4,776	39,648			21,964		2,033		63,645		
Meetings	443		17,568		331		3,483	21,825			4,119		1,122		27,066		
Other	4,795		7,308		979		4,439	17,521			33,156		958		51,635		
Postage	22,839		19,582		8,299		26,894	77,614			8,906		3,326		89,846		
Printing	92,140		85,834		47,541		43,532	269,047			14,384		7,051		290,482		
Rent**	392,280		504,819		161,148		258,280	1,316,527			198,898		84,845		1,600,270		
Supplies	16,890		82,423		14,311		38,921	152,545			9,506		3,009		165,060		
Telephone	18,251		23,917		10,960		11,877	65,005			13,762		5,450		84,217		
Travel	8,497		31,688		9,433		25,294	74,912			16,380		6,296		97,588		
Volunteers	8,612		8,136		2,298		49,008	68,054			1,000				69,054		
	\$ 1,772,177	\$ 3	3,175,161	\$	970,305	\$	1,399,414	\$ 7,317,057		\$	1,082,372	\$	581,390	\$	8,980,819		

^{*} Funds transferred to programs in the OASIS network for local programming efforts.

^{**} Includes in-kind facilities rent of \$1,406,097 (Note 11).

CONSOLIDATED STATEMENT OF CASH FLOWS

	For The Years				
	Ende	d Dece	mbei	r 31,	
		2013		2012	
Cash Flows From Operating Activities					
Increase (decrease) in net assets	\$ (2,12)	1,653)	\$ 1	,634,923	
Adjustments to reconcile increase (decrease) in net assets to					
net cash used in operating activities:					
Depreciation	89	9,300		92,031	
Realized losses on redemption of investments	Ę	5,281		7,453	
Unrealized gains on investments	(177)	7,156)		(98,975)	
Changes in assets and liabilities:					
Decrease in accounts receivable	4	1,037		64,907	
(Increase) decrease in grants receivable	(26	3,128)		2,741	
(Increase) decrease in promises to give	1,902	2,323	(2	2,826,786)	
(Increase) decrease in prepaid expenses and other assets	(19	9,008)		34,385	
Increase (decrease) in accounts payable and accrued					
expenses	122	2,698		(32,886)	
Decrease in deferred program revenue		(143)		(74,389)	
Change in due to/due from OASIS programs, net	31	1,851		(110,073)	
Increase (decrease) in due to BJH	(41	1,328)		214,316	
Net Cash Used In Operating Activities		9,926)	(1	,092,353)	
Cash Flows From Investing Activities					
Proceeds from sale of investments	2,143	3,000	3	3,090,829	
Purchase of investments	(2,554)	4,753)	(2	3,389,690)	
Payments for furniture and equipment	(64	1,201)		(69,582)	
Net Cash Provided By (Used In) Investing Activities	(475	5,954)		631,557	
Cash Flows Used In Financing Activities					
Principal payments on capital lease obligations	(10),616)		(10,295)	
Net Decrease In Cash And Cash Equivalents	(716	3,496)		(471,091)	
Cash And Cash Equivalents - Beginning Of Year	2,064	1,188	2	2,535,279	
Cash And Cash Equivalents - End Of Year	\$ 1,347	7,692	\$ 2	2,064,188	
Supplemental Disclosure Of Cash Flow Information					
Purchase of equipment under capital lease arrangement	\$ 27	7,641	\$		
Interest paid		472		1,123	

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2013 And 2012

1. Summary Of Significant Accounting Policies

Basis Of Accounting

The consolidated financial statements of The OASIS Institute (the Institute) and Supporting Organizations (collectively, OASIS) have been prepared on the accrual basis of accounting. The OASIS Institute has determined it has/had a controlling financial interest in Albuquerque OASIS, Houston Older Adult Enrichment Program, Indianapolis OASIS, Northwest Regional OASIS, Pacific Region OASIS, Pittsburgh OASIS, San Antonio OASIS, San Diego OASIS, St. Louis Older Adult Enrichment Program (until its merger) and Tucson OASIS (Supporting Organizations).

During December 2012, the Boards of Directors of Houston Older Adult Enrichment Program, Northwest Regional OASIS and Pittsburgh OASIS approved the dissolution of their respective entities. The net assets of Houston Older Adult Enrichment Program and Northwest Regional OASIS were transferred to the Institute in 2013. The assets of Pittsburgh OASIS will be transferred to the Institute in 2014.

Basis Of Presentation

Financial statement presentation follows the requirements of the Financial Accounting Standards Board for not-for-profit organizations, which require OASIS to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets. OASIS does not have any permanently restricted net assets as of December 31, 2013 or 2012.

Estimates And Assumptions

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could differ from those estimates.

Cash Equivalents

OASIS considers deposits that can be redeemed on demand and investments that have original maturities of less than three months, when purchased, to be cash equivalents.

Notes To Consolidated Financial Statements (Continued)

OASIS places its cash and savings accounts with banking and brokerage institutions that are either insured by the Federal Deposit Insurance Corporation (FDIC), Securities Investor Protection coverage or supplemental insurance held by the brokerage firm. Under the FDIC's Transaction Account Guarantee Program, cash accounts in banks are insured up to \$250,000 per bank. The total uninsured balance at December 31, 2013 is approximately \$442,000.

Accounts Receivable

Accounts receivable are stated at the amount management expects to collect from balances outstanding at year end. Based on management's assessment of its credit history with constituents having outstanding balances and current relationships with them, it believes that no valuation allowances are necessary for accounts receivable at December 31, 2013 or 2012.

Promises To Give And Grants Receivable

Unconditional promises to give are recognized as support in the period the promises are received. Conditional promises to give, which depend on specified future and uncertain events, are recognized as support when the conditions upon which they depend are substantially met.

Grants receivable are recognized as revenue in the period the grants are earned.

Promises to give and grants receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollected amounts through a charge to earnings and a credit to a valuation allowance based on its assessment of the current status of individual balances. Those balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to the receivable. Management believes that no valuation allowances are necessary for promises to give or grants receivable at December 31, 2013 or 2012.

Investments

With the exception of certificates of deposit, OASIS accounts for its investments at fair value and follows guidance set forth by generally accepted accounting principles which provide a framework for measuring fair value of certain assets and liabilities and expands disclosures about fair value measurements. The fair values of these securities were determined through quoted prices in active markets (Level 1). Certificates of deposit, classified as investments due to original maturities greater than three months, are recorded at cost. Gains or losses on sales of investments are determined on a specific cost identification basis. Unrealized gains and losses are determined based on year-end market value fluctuations.

Notes To Consolidated Financial Statements (Continued)

OASIS invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the consolidated statement of financial position.

Furniture, Equipment And Leasehold Improvements

Furniture, equipment and leasehold improvements are carried at cost if purchased or fair value at date of donation if donated, less accumulated depreciation. Depreciation is computed using the straight-line method over periods ranging from three to ten years.

Deferred Program Revenue

All program fees received for classes scheduled to take place in the following year are recorded as deferred program revenue.

Donated Services

Various services have been donated to OASIS. Donated services that meet the requirements under generally accepted accounting principles (GAAP) for recognition are recorded at fair value at the date of donation as disclosed in Note 11. In addition, OASIS generated 392,965 and 390,475 volunteer hours in 2013 and 2012, respectively, which have not been recorded. These donated services have not been recognized as contributions in the financial statements since the aforementioned recognition criteria, as stated by generally accepted accounting principles, were not met.

Restricted And Unrestricted Revenues And Public Support

OASIS reports gifts of cash and other assets as unrestricted, temporarily restricted or permanently restricted, depending on the existence and/or nature of any donor restrictions. Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction is met in the same reporting period as receipt of the contribution.

All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a donor or time restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statement of activities as net assets released from restrictions. OASIS has adopted the policy of reporting net assets released from restriction upon completion of the donor restrictions, regardless of whether the cash has been received.

Notes To Consolidated Financial Statements (Continued)

Description Of Program Services And Supporting Activities

The Institute is a national educational organization designed to enhance the quality of life for mature adults, and supports a national network of OASIS programs in 43 cities. OASIS offers challenging programs in the arts, humanities, health, technology and volunteer service and creates opportunities for older adults to continue their personal growth and provide meaningful service to the community. The Institute was established in St. Louis in 1982.

These consolidated financial statements only include the activities of the Institute and its Supporting Organizations. The Institute also implements its national programs and initiatives through strategic partnerships with other not-for-profit organizations across the country. The local financial activities generated by these OASIS centers and program sites are not included in these financial statements as those operational sites are part of the local partners and are not supporting organizations of the Institute. One example is Syracuse OASIS which operates as a program of The State University of New York Upstate Medical University. Another example includes The Institute's partnership with The Atlanta Regional Commission (ARC). Through this partnership, ARC offers The OASIS Institute's Connections and CATCH Healthy Habits programs (discussed below).

The Institute receives funding that is allocated and distributed to the programs, including its Supporting Organizations, in support of their local efforts. The Institute also establishes operating and program standards, requires annual planning, budget preparation and program assessments, provides training and develops curriculum. In 2008, the Institute began the implementation of a five-year business plan designed to increase and diversify participation throughout the OASIS network, increase financial sustainability for all locations and increase recognition of OASIS as an innovator in the field of aging. Program services and supporting activities include:

Education

The Institute develops national education programs on a variety of topics for a broad audience of lifelong learners. The Supporting Organizations and other program locations throughout the country then design and implement the educational programs in the area of the arts, humanities and various other subjects. Topics range from creative writing and poetry to art history and international studies. In 2013, enrollment in OASIS education classes across the country exceeded 145,000.

Notes To Consolidated Financial Statements (Continued)

Health

The Institute's health education program provides behavior-change classes emphasizing increasing awareness, knowledge and skills for older adults to address their individual health needs. Both nationally and locally developed. programs are implemented by the Supporting Organizations as well as nonsupporting organization centers and program sites and consist of programs in the areas of nutrition, exercise, disease management, sensory changes, mental health, memory and general health promotion. The health education programs have expanded by offering evidence-based health programs such as Active Living Every Day, a behavior-change class that was developed through the Cooper Institute and Human Kinetics; Active Start, the national award-winning program designed to increase physical activity among sedentary older adults developed by OASIS in partnership with the Los Angeles Department of Aging; the Stanford University Chronic Disease Self-Management and Diabetes Self-Management Programs; and A Matter of Balance: Managing Concerns about Falls A Lay Leader Model adapted and disseminated by MaineHealth. OASIS' CATCH *Healthy Habits* is an evidence-based, intergenerational program that promotes increased physical activity and improved nutritional choices among older adult volunteer facilitators and children kindergarten through 5th grade in an afterschool setting. In 2013, more than 725 volunteers improved their lives and those of more than 3,800 children through this program, which is offered in 19 cities, including three of the Supporting Organization cities.

Technology

The development and implementation of the Institute's technology program began in 2000. It includes a broad curriculum titled *Connections* that teaches older adults how to use technology in order to stay connected with friends and family to impact social isolation. Additionally, OASIS embarked on a project with funding from the AT&T Foundation focusing on assisting older adults in improving their technology skills to make it possible to enter or re-enter the workforce. Enrollment in *Connections* classes has exceeded 78,000 since the program began. The curriculum is composed of more than 30 courses including *Microsoft Word, Excel, Introduction to the Computer, Introduction to the Internet, The Complete Job Search, The Facebook Starter Kit, Try Your Hand at iPad and <i>Introduction to Email* to name a few. All basic courses are translated into Spanish. The Supporting Organizations and other local program sites offer a wide range of computer courses to participants using the *Connections* curriculum.

Notes To Consolidated Financial Statements (Continued)

Volunteer Service

OASIS cooperates with 100 school districts to offer the OASIS Intergenerational Tutoring Program. This research-based program matches trained volunteer tutors with primary grade children to build reading skills, confidence and positive attitudes toward learning. Including the Supporting Organizations, the program operates in 25 cities and involves more than 5,100 trained tutors. Tutor training is provided throughout the year to new school districts joining the program and for new tutors in existing programs. OASIS also offers a second intergenerational program, CATCH Healthy Habits, which engages teams of volunteers to work with children in grades K-5 in after school or summer settings to build healthy habits for life. OASIS also provides information and training for other volunteer opportunities on a regular basis and encourages all aspects of volunteerism especially those opportunities that can engage older adults in contributing their time, talent and experience to help others. During 2013, 7,000 OASIS volunteers provided significant service in their communities. Volunteers also serve as proofreaders, administrative support, instructors, class coordinators, computer instructors, health facilitators, peer counselors, speakersbureau participants and storytellers.

General And Administrative

OASIS carries out functions necessary to provide coordination and articulation of the national and local program strategies and manage the national and local financial and budgetary responsibilities.

Fundraising

The Institute oversees and guides fundraising strategy on a national basis in order to strengthen the financial sustainability of the entire OASIS network. Each year, direct mail campaigns and online donor forms provide OASIS participants and donors with the opportunity to make financial contributions to support the organization's mission. The Institute also prepares and submits corporate and private foundation funding requests to develop new model programs, and to maintain and expand existing programs delivered in St. Louis and throughout the OASIS network. OASIS Supporting Organizations also benefit from services provided by the Institute including research and qualification of donors/prospects, preparation of funding requests, coordination of gift accounting, acknowledgment and fulfillment and donor recognition.

Notes To Consolidated Financial Statements (Continued)

Expense Allocation

Expenses which are directly identifiable as related to specific functions are charged to those specific functions. Expenses related to multiple functions are allocated to those multiple functions based on periodic time and expense studies. Institute program allocations are charged to programs on the basis of the anticipated use of the funds provided within the OASIS network. General and administrative expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of OASIS.

Tax Status

The OASIS Institute is exempt as an organization described in Section 501(c)(3) of the Internal Revenue Code. Supporting Organizations are also exempt as organizations described in Section 501(c)(3) of the Internal Revenue Code under the group exemption granted to The OASIS Institute and its supporting organizations.

OASIS' federal tax returns for tax years 2010 and later remain subject to examination by taxing authorities.

2. Operations And Relationship With Barnes-Jewish Hospital

In September 1998, The OASIS Institute incorporated as an independent Missouri nonprofit public benefit corporation after operating many years as part of Barnes-Jewish Hospital (BJH).

The OASIS Institute and BJH have entered into an agreement that provides for OASIS staff in St. Louis, Missouri to be employed by BJH and utilized by OASIS. OASIS reimburses BJH for 100% of the associated employee salary and benefit costs. This arrangement is not applicable to the Supporting Organizations.

Notes To Consolidated Financial Statements (Continued)

3. Investments

Investments consist of:

	2013					20	12	
				Fair				Fair
		\mathbf{Cost}		Value		\mathbf{Cost}		Value
Vanguard Intermediate-Term								
Bond Fund	\$	643,405	\$	664,316	\$	602,551	\$	688,031
Vanguard 500 Index Fund		557,512		1,008,836		539,192		762,390
Certificates of deposit		1,699,442		1,699,442		1,338,545		1,338,545
								_
	\$	2,900,359	\$	3,372,594	\$	2,480,288	\$	2,788,966

Realized losses of \$5,281 and \$7,453 were recorded in 2013 and 2012, respectively. At December 31, 2013 and 2012, unrealized gains of \$177,156 and \$98,975, respectively, were recorded to adjust the investments to fair value.

4. Promises To Give

As of December 31, 2013 and 2012, OASIS had the following unconditional promises to give:

		2013	2012
AT&T Foundation	\$	_	\$ 500,000
AARP Foundation	·	56,250	168,750
BJH Foundation		125,000	128,000
Emerson		200,000	200,000
Missouri Foundation for Health		_	45,608
National Council on Aging - Bristol Myers			
Squibb Foundation		301,755	501,420
Wellpoint Foundation		2,027,036	3,243,257
Others		259,546	146,424
		2,969,587	4,933,459
Discount to record promises to give at			
present value		(4,202)	(65,751)
	\$	2,965,385	\$ 4,867,708

Notes To Consolidated Financial Statements (Continued)

The promises are collectible as follows:

		2013		2012
Promises due in less than one year	\$	2,836,087	\$	2,970,981
Promises due in 1 - 5 years	Ψ	133,500	Ψ	1,962,478
		2,969,587		4,933,459
Discount to record promises to give at				
present value		(4,202)		(65,751)
	\$	2,965,385	\$	4,867,708

A discount rate of 3.25% was used to record the promises to give at present value of future cash flows.

5. Transactions With OASIS Programs

The balance due from OASIS Programs relates to amounts owed to the Institute for expenses paid on the Programs' behalf.

The balance due to OASIS Programs relates to cash collected and accounts receivable to be collected by the Institute on the Programs' behalf at December 31, 2013 and 2012.

6. Due To Barnes-Jewish Hospital (BJH)

The balance due to BJH at December 31, 2013 and 2012 consists of amounts owed for payments made on the Institute's behalf for payroll, related payroll taxes and benefits.

7. Retirement Plans

The Institute participates in a single-employer noncontributory defined benefit pension plan (the Plan) administered by BJH covering substantially all Institute employees. Benefits are determined based on years of service and salary history. The participants' employers are required to fund the Plan as determined necessary by BJH based on an annual actuarial valuation. The current funding is at the rate of approximately 3% of participants' compensation. The Institute's share of the pension expense for the years ended December 31, 2013 and 2012 was approximately \$146,000 and \$126,000, respectively.

Notes To Consolidated Financial Statements (Continued)

Additionally, the Institute participates in a multi-employer 401(k) plan administered by BJH, whereby employees can contribute a percentage of their salaries subject to the prescribed limitation. Under the multi-employer plan, employee contributions can be matched as determined annually by BJH. During both 2013 and 2012, matching amounts of approximately \$19,500 were contributed.

Further, San Antonio OASIS and San Diego OASIS participate in separate 401(k) plans whereby employees can contribute a percentage of their salaries subject to the prescribed limitation. Under these plans, employee contributions can be matched as determined annually. During 2013 and 2012, matching amounts of approximately \$3,700 and \$4,400, respectively, were contributed.

8. Capital Leases

Prior to 2013, OASIS had entered into several capital leases for office equipment. In 2013, one lease was paid off and two of the leases were renegotiated in favor of a new lease for one piece of office equipment. Future minimum payments, by year, and in the aggregate, under this noncancellable capital lease at December 31, 2013 are as follows:

Year	A	Amount
2014	\$	5,773
2015		5,467
2016		5,467
2017		5,467
2018		5,467
Total minimum lease payments		27,641
Less: Current maturities		5,773
Capital lease obligations - long-term	\$	21,868

At December 31, 2012, \$12,253 was due on capital lease obligations.

Equipment costing \$27,641 and \$45,553 with accumulated depreciation of \$453 and \$26,613 at December 31, 2013 and 2012, respectively, has been capitalized under capital leases and is included in furniture, equipment and leasehold improvements. The related amortization expense is included with depreciation expense.

Notes To Consolidated Financial Statements (Continued)

9. Net Assets

Temporarily restricted net assets at December 31, 2013 and 2012 consist of:

	 2013	 2012
Education	\$ 17,949	\$ 50,500
Health	2,527,150	4,071,358
Technology	398,116	492,280
Volunteer service	506,536	460,827
General and business plan	264,178	130,431
Other time restricted		38,477
	\$ 3,713,929	\$ 5,243,873

Net assets were released from donor-imposed restrictions as follows:

	 2013	2012
Education	\$ 41,743	\$ 5,065
Health	1,862,293	2,003,029
Technology	393,717	310,406
Volunteer service	355,104	303,314
General and business plan	41,707	60,353
Other time restricted	3,000	208,230
	\$ 2,697,564	\$ 2,890,397

Notes To Consolidated Financial Statements (Continued)

10. Contributions And Grants

Contributions and grants consist of:

	 2013	2012
Foundations		
WellPoint Foundation	\$ 51,044	\$ 3,192,213
Macy's Foundation	_	250,000
AT&T Foundation	300,000	500,000
AARP Foundation	1,777	223,230
BJH Foundation	125,000	128,000
HRJ Consulting	67,000	
May and Stanley Smith Charitable Trust	200,000	150,000
Monsanto	50,000	_
National Council on Aging - Bristol Myers		
Squibb Foundation	26,014	488,483
Others	316,257	504,507
	1,137,092	5,436,433
Corporate		
BJC Healthcare	600,000	600,000
Emerson	200,000	200,000
Others	216,301	227,667
	1,016,301	1,027,667
Private		
Individuals	266,959	344,568
	\$ 2,420,352	\$ 6,808,668

11. In-Kind Contributions

In-kind contributions consist of:

	2013	2012
Facilities rent Instructors and consultants Other	\$ 1,399,221 147,753 90,566	\$ 1,406,097 193,765 74,231
	\$ 1,637,540	\$ 1,674,093

Notes To Consolidated Financial Statements (Continued)

12. Commitments

OASIS has leased office and facility space, as well as equipment, under various noncancellable leases expiring at various dates through 2020. Certain leases may be renewed for additional periods. Total lease expense was approximately \$209,316 and \$186,500 in 2013 and 2012, respectively.

The future minimum rental commitments required under the leases at December 31, 2013 are as follows:

Year	Amount
	_
2014	\$ 132,558
2015	133,048
2016	133,687
2017	115,557
2018	114,569
Thereafter	48,461
	\$ 677,880

13. Contingencies

OASIS is subject to claims and lawsuits that arise primarily in the ordinary course of operations. It is the opinion of management that the disposition or ultimate resolution of such claims and lawsuits will not have a material adverse effect on the financial position, results of operations and cash flows of OASIS.

14. Subsequent Events

In February 2014, Albuquerque OASIS entered into a new office lease, commencing in April 2014 and terminating in April 2017. The minimum lease payments under the terms of the lease are \$1,917 per month in lease year one, and an increase by the Consumer Price Index (CPI) in years two and three, not to exceed 5%. The lease offers two options to renew, each for one additional year.

Notes To Consolidated Financial Statements (Continued)

The future minimum rental commitments required under the lease are as follows:

Year	A	mount
2014 2015 2016 2017	\$	17,253 23,004 23,004 5,751
	\$	69,012

Management has evaluated subsequent events through June 6, 2014, the date which the consolidated financial statements were available for issue.



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Independent Auditors' Report On Supplementary Information

Board of Directors The OASIS Institute St. Louis, Missouri

We have audited the consolidated financial statements of The OASIS Institute and Supporting Organizations as of and for the years ended December 31, 2013 and 2012, and our report thereon dated June 6, 2014, which expressed an unmodified opinion on those consolidated financial statements, appears on pages 1 and 2. Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating statements of financial position and activities, which are the responsibility of management, are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information has not been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

June 6, 2014

KulinBrown LLP



CONSOLIDATING STATEMENT OF FINANCIAL POSITION December 31, 2013

Assets

	The			Pacific		San	San			
_	Institute	Albuquerque	Indianapolis	Region	Pittsburgh	Antonio	Diego	Tucson	Eliminations	Total
Challend and amindrate	\$ 853,870	\$ 182,461	Ф 15°954	\$ 33,006	\$ 2,949	\$ 24,195	\$ 224,573	\$ 11,284	\$ — \$	1,347,692
Cash and cash equivalents Accounts receivable		, ,	\$ 15,354		' '	, ,				
	9,470	4.010	_		_		25,664	1,016	(7,044)	29,106
Grants receivable		4,818		25,158	_	24,329	_		(1.4.400)	54,305
Promises to give - short term	2,822,394	10,693	14,400	— E0.040	_	_	_	3,000	(14,400)	2,836,087
Due from OASIS/OASIS Programs	40,719	3,507	30,763	52,340		-		12,000	(139,045)	284
Prepaid expenses and other assets	26,390	6,693	13,214	5,320	416	3,765	19,647	748	_	76,193
Investments	2,918,152	_	_	_	_	_	454,442	_	_	3,372,594
Promises to give - long term	129,298	_	_	_	_	_	_	_	_	129,298
Furniture, equipment and leasehold improvements										
(net of accumulated depreciation of \$744,745)	85,526	1,397	5,159	28,214		43,421	34,789	2,668		201,174
Total Assets	\$ 6,885,819	\$ 209,569	\$ 78,890	\$ 144,038	\$ 3,365	\$ 95,710	\$ 759,115	\$ 30,716	\$ (160,489) \$	8,046,733
			Liabil	ities And Net As	ssets					

Liabilities Current maturities of capital lease										
•	\$ —	Ф	Ф	¢ 5,779	Ф	œ.	Ф	e.	e e	F 779
obligations		\$ —	ъ —	\$ 5,773	\$ —	\$ —	\$ —	\$ —	\$ - \$	5,773
Accounts payable and accrued expenses	163,145	16,144	29,799	28,394	_	21,502	30,742	19,072	(1,474)	307,324
Deferred program revenue	5,977		2,435			1.000	_	4.510	(150.015)	8,412
Due to OASIS/OASIS Programs	173,100	4,209	4,012	22,931	468	1,986	_	4,716	(159,015)	52,407
Due to BJH	352,452	_	_		_	_	_	_	_	352,452
Capital lease obligations - long term		20.0*0		21,868					(100,100)	21,868
Total Liabilities	694,674	20,353	36,246	78,966	468	23,488	30,742	23,788	(160,489)	748,236
Net Assets										
Unrestricted	2,617,656	165,365	(937)	5,070	1,565	65,222	725,647	4,980		3,584,568
Temporarily restricted	3,573,489	23,851	43,581	60,002	1,332	7,000	2,726	1,948	_	3,713,929
			·	65,072	2,897	7,000		6,928		
Total Net Assets	6,191,145	189,216	42,644	65,072	2,897	12,222	728,373	6,928		7,298,497
Total Liabilities And Net Assets	\$ 6,885,819	\$ 209,569	\$ 78,890	\$ 144,038	\$ 3,365	\$ 95,710	\$ 759,115	\$ 30,716	\$ (160,489) \$	8,046,733

CONSOLIDATING STATEMENT OF FINANCIAL POSITION December 31, 2012

Assets

Northwest

Pacific

San

San

	1110				· · · · · · · · · · · · · · · · · · ·	1 dellie		San	San			
	Institute	Albuquerque	Houston	Indianapolis	Regional	Region	Pittsburgh	Antonio	Diego	Tucson	Eliminations	Total
	ф. 1.0 5 0.404	ф. 1 5 0.750	Ф 101	Ф 101.000	Ф г 4 040	Ф 0.500	A 0.700	ф. 01 7 00	# 00 <i>a</i> 000	Ф 0.100	Ф	0.004.100
Cash and cash equivalents Accounts receivable	\$ 1,373,434	\$ 152,753	\$ 121	\$ 101,990	\$ 54,243	\$ 6,762 785	\$ 8,786	\$ 31,703	\$ 326,208	\$ 8,188	\$ - \$	2,064,188
Accounts receivable Grants receivable	4,432	_	_	_	_		_	23,026	12,806	_	(7,906)	33,143
	8,967				_	14,210	_	_	5,000	_	(0.5 ×0.0)	28,177
Promises to give - short term	2,964,581	1,400	_	3,000	_	39,500		-	- 10.01	- 10040	(37,500)	2,970,981
Due from OASIS/OASIS Programs	60,941	7,609	_	8,758	_	24,933	203	8,954	12,215	16,343	(106,224)	33,732
Prepaid expenses and other assets	22,373	4,571	_	999	_	7,065	223	2,000	16,060	3,894	_	57,185
Investments	2,348,421	_	_	_	_	_	_	_	440,545	_	_	2,788,966
Promises to give - long term	1,896,727	_	_	_	_	_	_	_	_	_	_	1,896,727
Furniture, equipment and leasehold improvements												
(net of accumulated depreciation of \$708,443)	115,871	1,929		6,543		8,150		50,805	11,930	5,041		200,269
Total Assets	\$ 8,795,747	\$ 168,262	\$ 121	\$ 121,290	¢ 54949	\$ 101.405	¢ 0.919	¢ 116 488	\$ 824,764	\$ 33.466	\$ (151,630) \$	10 073 368
Total Assets	φ 0,130,141	ф 100,202	Ф 141	Ф 121,230	φ 54,245	ф 101,405	φ 5,212	ф 110,400	Ф 624,704	φ 55,400	ф (151,050) ф	10,075,506
			I	iabilities And	Net Assets							
Liabilities												
Current maturities of capital lease												
obligations	\$ 6,832	\$ —	\$ —	\$ —	\$ —	\$ 3,746	\$ —	\$ —	\$ —	\$ —	\$ - \$	10,578
Accounts payable and accrued expenses	73,600	17,552	_	16,115	_	25,714	_	14,262	22,979	14,404	_	184,626
Deferred program revenue	-	_	_	_	_	_	_	_	_	8,555	_	8,555
Due to OASIS/OASIS Programs	182,594	_	_	_	_	22,565	_	63	_	412	(151,630)	54,004
Due to BJH	393,780	_	_	_	_	_	_	_	_	_	_	393,780
Capital lease obligations - long term		_	_		_	1,675		_	_	_	_	1,675
Total Liabilities	656,806	17,552	_	16,115		53,700		14,325	22,979	23,371	(151,630)	653,218
Net Assets												
Unrestricted	3,026,628	122,502	121	102,153	54,243	5,448	4,680	79,663	789,873	(9,034)	_	4,176,277
Temporarily restricted	5,112,313	28,208	_	3,022		42,257	4,532	22,500	11,912	19,129	_	5,243,873
Total Net Assets	8,138,941	150,710	121	105,175	54,243	47,705	9,212	102,163	801,785	10,095		9,420,150
Total Liabilities And Net Assets	\$ 8,795,747	\$ 168,262	\$ 121	\$ 121,290	\$ 54,243	\$ 101,405	\$ 9,212	\$ 116,488	\$ 824,764	\$ 33,466	\$ (151,630) \$	10,073,368

The

CONSOLIDATING STATEMENT OF ACTIVITIES For The Year Ended December 31, 2013 Page 1 Of 5

	The Institute				Albuquerque		Houston			
		Temporarily			Temporarily			Temporarily		
	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total	
Public Support	•								•	
Contributions and grants	\$ 939,644	\$ 1,058,514	\$ 1,998,158	\$ 91,850	\$ 21,408	\$ 113,258	\$ —	\$ —	\$ —	
Government grants	67,776	_	67,776	_	_	_	_	_	_	
In-kind contributions	217,892	_	217,892	36,235	_	36,235	_	_	_	
Total Public Support	1,225,312	1,058,514	2,283,826	128,085	21,408	149,493	_	_	_	
Revenues And Gains (Losses)										
Program revenue	277,274	_	277,274	212,877	_	212,877	_	_	_	
Fee revenue	85,939	_	85,939	_	_	_	_	_	_	
Interest and dividends	51,115	_	51,115	40	_	40	_	_	_	
Realized losses on investments	(5,281)	_	(5,281)	_	_	_	_	_	_	
Unrealized gains on investments	177,156	_	177,156	_	_	_	_	_	_	
Other	373	_	373	46	_	46	_	_	_	
Total Revenues And Gains (Losses)	586,576	_	586,576	212,963	_	212,963	_	_	_	
Total Public Support, Revenues And Gains (Losses)	1,811,888	1,058,514	2,870,402	341,048	21,408	362,456	_	_		
Net Assets Released From Restrictions	2,597,338	(2,597,338)		25,765	(25,765)	_	_	_		
Total Support, Revenues And Gains (Losses)	4,409,226	(1,538,824)	2,870,402	366,813	(4,357)	362,456	_	_	_	
Expenses										
Program Services:										
Education	442,438	_	442,438	149,499	_	149,499	_	_	_	
Health	2,193,497	_	2,193,497	8,150	_	8,150	121	_	121	
Technology	606,813	_	606,813	_	_	_	_	_	_	
Volunteer service	674,375	_	674,375	94,498	_	94,498	_	_	_	
Total Program Services	3,917,123	_	3,917,123	252,147	_	252,147	121	_	121	
Supporting Activities:										
General and administrative	406,620	_	406,620	47,118	_	47,118	_	_	_	
Fundraising	494,455	_	494,455	24,685	_	24,685	<u> </u>	_		
Total Expenses	4,818,198	_	4,818,198	323,950	_	323,950	121	_	121	
Increase (Decrease) In Net Assets	(408,972)	(1,538,824)	(1,947,796)	42,863	(4,357)	38,506	(121)	_	(121)	
Net Assets - Beginning Of Year	3,026,628	5,112,313	8,138,941	122,502	28,208	150,710	121	_	121	
Net Assets - End Of Year	\$ 2,617,656	\$ 3,573,489	\$ 6,191,145	\$ 165,365	\$ 23,851	\$ 189,216	\$ —	\$ —	\$ —	

CONSOLIDATING STATEMENT OF ACTIVITIES For The Year Ended December 31, 2013 Page 2 Of 5

		Indianapolis		No	rthwest Regional		Pacific Region			
		Temporarily			Temporarily			Temporarily		
	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total	
Public Support										
Contributions and grants	\$ 176,028	\$ 43,581	\$ 219,609	\$ —	\$ - \$	_	\$ 267,858	\$ 32,542	\$ 300,400	
Government grants	_	_	_	_	_	_	94,500	_	94,500	
In-kind contributions	273,223	_	273,223	_	_	_	420,260	_	420,260	
Total Public Support	449,251	43,581	492,832			_	782,618	32,542	815,160	
Revenues And Gains (Losses)										
Program revenue	199,833	_	199,833	_	_	_	182,171	_	182,171	
Fee revenue	_	_	_	_	_	_	_	_	_	
Interest and dividends	_	_	_	_	_	_	_	_	_	
Realized losses on investments	_	_	_	_	_	_	_	_	_	
Unrealized gains on investments	_	_	_	_	_	_	_	_	_	
Other	3,689	_	3,689	_	_	_	965	_	965	
Total Revenues And Gains (Losses)	203,522	_	203,522		_	_	183,136	_	183,136	
Total Public Support, Revenues And Gains (Losses)	652,773	43,581	696,354	_	_	_	965,754	32,542	998,296	
Net Assets Released From Restrictions	3,022	(3,022)					14,797	(14,797)		
Total Support, Revenues And Gains (Losses)	655,795	40,559	696,354	_	_	_	980,551	17,745	998,296	
Expenses										
Program Services:										
Education	234,652	_	234,652	_	_	_	250,330	_	250,330	
Health	271,596	_	271,596	53,669	_	53,669	332,720	_	332,720	
Technology	42,315	_	42,315	_	_	_	39,121	_	39,121	
Volunteer service	77,831	_	77,831	_	_	_	140,854	_	140,854	
Total Program Services	626,394	_	626,394	53,669	_	53,669	763,025	_	763,025	
Supporting Activities:										
General and administrative	90,482	_	90,482	468	_	468	163,586	_	163,586	
Fundraising	42,009	_	42,009	106	_	106	54,318	_	54,318	
Total Expenses	758,885	_	758,885	54,243	_	54,243	980,929	_	980,929	
Increase (Decrease) In Net Assets	(103,090)	40,559	(62,531)	(54,243)	_	(54,243)	(378)	17,745	17,367	
Net Assets - Beginning Of Year	102,153	3,022	105,175	54,243	_	54,243	5,448	42,257	47,705	
Net Assets - End Of Year	\$ (937)	\$ 43,581	\$ 42,644	\$	\$	_	\$ 5,070	\$ 60,002	\$ 65,072	

CONSOLIDATING STATEMENT OF ACTIVITIES For The Year Ended December 31, 2013 Page 3 Of 5

		Pittsburgh			San Antonio		San Diego			
		Temporarily			Temporarily			Temporarily		
	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total	
Public Support										
Contributions and grants	\$ 403	\$ —	\$ 403	\$ 112,234	\$ 7,000	\$ 119,234	\$ 175,271	\$ 2,726	\$ 177,997	
Government grants	_	_	_	88,425	_	88,425	15,575	_	15,575	
In-kind contributions	17,799	_	17,799	253,455	_	253,455	262,474	_	262,474	
Total Public Support	18,202	_	18,202	454,114	7,000	461,114	453,320	2,726	456,046	
Revenues And Gains (Losses)										
Program revenue	_	_	_	132,582	_	132,582	486,356	_	486,356	
Fee revenue	_	_	_	_	_	_	_	_	_	
Interest and dividends	_	_	_	16	_	16	14,149	_	14,149	
Realized losses on investments	_	_	_	_	_	_	_	_	_	
Unrealized gains on investments	_	_	_	_	_	_	_	_	_	
Other	_	_	_	2,551	_	2,551	6,654	_	6,654	
Total Revenues And Gains (Losses)	_	_	_	135,149	_	135,149	507,159	_	507,159	
Total Public Support, Revenues And Gains (Losses)	18,202	_	18,202	589,263	7,000	596,263	960,479	2,726	963,205	
Net Assets Released From Restrictions	3,200	(3,200)	_	22,500	(22,500)	_	11,912	(11,912)	_	
Total Support, Revenues And Gains (Losses)	21,402	(3,200)	18,202	611,763	(15,500)	596,263	972,391	(9,186)	963,205	
Expenses										
Program Services:										
Education	_	_	_	123,833	_	123,833	312,009	_	312,009	
Health	_	_	_	222,009	_	222,009	267,228	_	267,228	
Technology	_	_	_	104,932	_	104,932	72,137	_	72,137	
Volunteer service	20,999	_	20,999	60,251	_	60,251	174,169	_	174,169	
Total Program Services	20,999	_	20,999	511,025	_	511,025	825,543	_	825,543	
Supporting Activities:										
General and administrative	3,518	_	3,518	83,094	_	83,094	144,570	_	144,570	
Fundraising	_	_	_	32,085	_	32,085	66,504	_	66,504	
Total Expenses	24,517		24,517	626,204		626,204	1,036,617		1,036,617	
Increase (Decrease) In Net Assets	(3,115)	(3,200)	(6,315)	(14,441)	(15,500)	(29,941)	(64,226)	(9,186)	(73,412)	
Net Assets - Beginning Of Year	4,680	4,532	9,212	79,663	22,500	102,163	789,873	11,912	801,785	
Net Assets - End Of Year	\$ 1,565	\$ 1,332	\$ 2,897	\$ 65,222	\$ 7,000	\$ 72,222	\$ 725,647	\$ 2,726	\$ 728,373	

CONSOLIDATING STATEMENT OF ACTIVITIES For The Year Ended December 31, 2013 Page 4 Of 5

		Tucson		Subtotal				
		Temporarily			Temporarily			
	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total		
Public Support								
Contributions and grants	\$ 145,175	\$ 1,849	\$ 147,024	\$ 1,908,463 \$	1,167,620 \$	3,076,083		
Government grants	1,880	_	1,880	268,156	_	268,156		
In-kind contributions	156,202	_	156,202	1,637,540	_	1,637,540		
Total Public Support	303,257	1,849	305,106	3,814,159	1,167,620	4,981,779		
Revenues And Gains								
Program revenue	128,050	_	128,050	1,619,143	_	1,619,143		
Fee revenue	_	_	_	85,939	_	85,939		
Interest and dividends	_	_	_	65,320	_	65,320		
Realized losses on investments	_	_	_	(5,281)	_	(5,281)		
Unrealized gains on investments	_	_	_	177,156	_	177,156		
Other	3,998	_	3,998	18,276	_	18,276		
Total Revenues And Gains (Losses)	132,048		132,048	1,960,553		1,960,553		
Total Public Support, Revenues And Gains (Losses)	435,305	1,849	437,154	5,774,712	1,167,620	6,942,332		
Net Assets Released From Restrictions	19,030	(19,030)		2,697,564	(2,697,564)			
Total Support, Revenues And Gains (Losses)	454,335	(17,181)	437,154	8,472,276	(1,529,944)	6,942,332		
Expenses								
Program Services:								
Education	120,070	_	120,070	1,632,831	_	1,632,831		
Health	128,657	_	128,657	3,477,647	_	3,477,647		
Technology	20,945	_	20,945	886,263	_	886,263		
Volunteer service	66,562	_	66,562	1,309,539	_	1,309,539		
Total Program Services	336,234	_	336,234	7,306,280	_	7,306,280		
Supporting Activities:								
General and administrative	71,738	_	71,738	1,011,194	_	1,011,194		
Fundraising	32,349	_	32,349	746,511	_	746,511		
Total Expenses	440,321		440,321	9,063,985	_	9,063,985		
Increase (Decrease) In Net Assets	14,014	(17,181)	(3,167)	(591,709)	(1,529,944)	(2,121,653)		
Net Assets - Beginning Of Year	(9,034)	19,129	10,095	4,176,277	5,243,873	9,420,150		
Net Assets - End Of Year	\$ 4,980	\$ 1,948	\$ 6,928	\$ 3,584,568 \$	3,713,929 \$	7,298,497		

CONSOLIDATING STATEMENT OF ACTIVITIES For The Year Ended December 31, 2013 Page 5 Of 5

		Eliminations			Total	
	•	Temporarily			Temporarily	
	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total
Public Support						
Contributions and grants	\$ (655,731)	\$ —	\$ (655,731)	\$ 1,252,732	\$ 1,167,620	\$ 2,420,352
Government grants	-	_	_	268,156	_	268,156
In-kind contributions	<u> </u>	_	_	1,637,540	_	1,637,540
Total Public Support	(655,731)		(655,731)	3,158,428	1,167,620	4,326,048
Revenues And Gains (Losses)						
Program revenue	(12,593)	_	(12,593)	1,606,550	_	1,606,550
Fee revenue	(77,329)	_	(77,329)	8,610	_	8,610
Interest and dividends	<u> </u>	_		65,320	_	65,320
Realized losses on investments	_	_	_	(5,281)	_	(5,281)
Unrealized gains on investments	_	_	_	177,156	_	177,156
Other	_	_	_	18,276	_	18,276
Total Revenues And Gains (Losses)	(89,922)	_	(89,922)	1,870,631	_	1,870,631
Total Public Support, Revenues And Gains (Losses)	(745,653)	_	(745,653)	5,029,059	1,167,620	6,196,679
Net Assets Released From Restrictions	_		_	2,697,564	(2,697,564)	_
Total Support, Revenues And Gains (Losses)	(745,653)		(745,653)	7,726,623	(1,529,944)	6,196,679
Expenses						
Program Services:						
Education	(20,443)	_	(20,443)	1,612,388	_	1,612,388
Health	(447,079)	_	(447,079)	3,030,568	_	3,030,568
Technology	(44,405)	_	(44,405)	841,858	_	841,858
Volunteer service	(81,001)	_	(81,001)	1,228,538	_	1,228,538
Total Program Services	(592,928)	_	(592,928)	6,713,352	_	6,713,352
Supporting Activities:						
General and administrative	(129,170)	_	(129,170)	882,024	_	882,024
Fundraising	(23,555)	_	(23,555)	722,956	_	722,956
Total Expenses	(745,653)		(745,653)	8,318,332		8,318,332
Increase (Decrease) In Net Assets	_	_	_	(591,709)	(1,529,944)	(2,121,653)
Net Assets - Beginning Of Year				4,176,277	5,243,873	9,420,150
Net Assets - End Of Year	\$ —	\$ —	\$ —	\$ 3,584,568	\$ 3,713,929	\$ 7,298,497

CONSOLIDATING STATEMENT OF ACTIVITIES For The Year Ended December 31, 2012 Page 1 Of 5

	The Institute				Albuquerque		Houston			
		Temporarily			Temporarily			Temporarily		
	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total	
Public Support										
Contributions and grants	\$ 1,315,305	\$ 4,932,695 \$	6,248,000	\$ 66,651	\$ 28,208 \$	94,859	\$ —	\$ —	\$ —	
Government grants	61,036	_	61,036	_	_	_	_	_	_	
In-kind contributions	190,431	_	190,431	44,128	_	44,128	_	_	_	
Total Public Support	1,566,772	4,932,695	6,499,467	110,779	28,208	138,987	_	_		
Revenues And Gains (Losses)										
Program revenue	272,120	_	272,120	195,994	_	195,994	_	_	_	
Fee revenue	177,780	_	177,780	_	_	_	_	_	_	
Interest and dividends	66,964	_	66,964	_	_	_	_	_	_	
Realized losses on investments	(7,453)	_	(7,453)	_	_	_	_	_	_	
Unrealized gains on investments	98,975	_	98,975	_	_	_	_	_	_	
Other	147	_	147	46	_	46	_	_	_	
Total Revenues And Gains (Losses)	608,533	_	608,533	196,040	_	196,040	_		_	
Total Public Support, Revenues And Gains (Losses)	2,175,305	4,932,695	7,108,000	306,819	28,208	335,027	_	_	_	
Net Assets Released From Restrictions	2,675,803	(2,675,803)	_	22,194	(22,194)	_	_	_		
Total Support, Revenues And Gains (Losses)	4,851,108	2,256,892	7,108,000	329,013	6,014	335,027	_			
Expenses										
Program services:										
Education	432,868	_	432,868	140,359	_	140,359	_	_	_	
Health	2,283,435	_	2,283,435	8,936	_	8,936	_	_	_	
Technology	623,042	_	623,042	_	_	_	_	_	_	
Volunteer service	772,197	_	772,197	95,478	_	95,478	_	_	_	
Total Program Services	4,111,542	_	4,111,542	244,773	_	244,773	_	_	_	
Supporting activities:										
General and administrative	605,374	_	605,374	49,370	_	49,370	5,040	_	5,040	
Fundraising	434,439	_	434,439	14,425	_	14,425	_	_	<u> </u>	
Total Expenses	5,151,355		5,151,355	308,568		308,568	5,040	_	5,040	
Increase (Decrease) In Net Assets	(300,247)	2,256,892	1,956,645	20,445	6,014	26,459	(5,040)	_	(5,040)	
Net Assets - Beginning Of Year	3,326,875	2,855,421	6,182,296	102,057	22,194	124,251	5,161		5,161	
Net Assets - End Of Year	\$ 3,026,628	\$ 5,112,313 \$	8,138,941	\$ 122,502	\$ 28,208 \$	150,710	\$ 121	\$ —	\$ 121	

CONSOLIDATING STATEMENT OF ACTIVITIES For The Year Ended December 31, 2012 Page 2 Of 5

	Indianapolis			Noi	rthwest Regional		Pacific Region		
	Temporarily				Temporarily		,	Гетрогагіly	
	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total
Public Support									
Contributions and grants	\$ 235,831	\$ 3,000	\$ 238,831	\$ 15,842	\$ - \$	15,842	\$ 205,000	\$ 2,000	\$ 207,000
Government grants	_	_	_	_	_	_	102,255	_	102,255
In-kind contributions	310,472	_	310,472	69,961	_	69,961	381,570	_	381,570
Total Public Support	546,303	3,000	549,303	85,803	_	85,803	688,825	2,000	690,825
Revenues And Gains (Losses)									
Program revenue	197,996	_	197,996	56,745	_	56,745	243,781	_	243,781
Fee revenue	_	_	_	_	_	_	_	_	_
Interest and dividends	_	_	_	_	_	_	_	_	_
Realized losses on investments	_	_	_	_	_	_	_	_	_
Unrealized gains on investments	_	_	_	_	_	_	_	_	_
Other	1,700	_	1,700	_	_	_	750	_	750
Total Revenues And Gains (Losses)	199,696		199,696	56,745	_	56,745	244,531	_	244,531
Total Public Support, Revenues And Gains (Losses)	745,999	3,000	748,999	142,548	_	142,548	933,356	2,000	935,356
Net Assets Released From Restrictions	14,300	(14,300)	_	_	_	_	50,609	(50,609)	_
Total Support, Revenues And Gains (Losses)	760,299	(11,300)	748,999	142,548	_	142,548	983,965	(48,609)	935,356
Expenses									
Program Services:									
Education	253,511	_	253,511	66,754	_	66,754	288,142	_	288,142
Health	265,310	_	265,310	35,023	_	35,023	372,254	_	372,254
Technology	57,502	_	57,502	17,714	_	17,714	42,359	_	42,359
Volunteer service	89,949	_	89,949	39,625	_	39,625	138,949	_	138,949
Total Program Services	666,272	_	666,272	159,116	_	159,116	841,704	_	841,704
Supporting Activities:									
General and administrative	104,515	_	104,515	30,540	_	30,540	110,214	_	110,214
Fundraising	29,043	_	29,043	8,584	_	8,584	82,554	_	82,554
Total Expenses	799,830	_	799,830	198,240	_	198,240	1,034,472	_	1,034,472
Increase (Decrease) In Net Assets	(39,531)	(11,300)	(50,831)	(55,692)	_	(55,692)	(50,507)	(48,609)	(99,116)
Net Assets - Beginning Of Year	141,684	14,322	156,006	109,935		109,935	55,955	90,866	146,821
Net Assets - End Of Year	\$ 102,153	\$ 3,022	\$ 105,175	\$ 54,243	\$ - \$	54,243	\$ 5,448	\$ 42,257	\$ 47,705

CONSOLIDATING STATEMENT OF ACTIVITIES For The Year Ended December 31, 2012 Page 3 Of 5

	Pittsburgh				San Antonio				San Diego			
	Temporarily			Temporarily				Temporarily				
	Unrestricted	Restricted	Tota	l Unrest	ricted	Restricted	Total	Unrestricted	Restricted	Total		
Public Support	,											
Contributions and grants	\$ 19,489	\$ 3,200	\$ 22,68	9 \$ 1	41,653	\$ —	\$ 141,653	\$ 170,934	\$ 11,912	\$ 182,846		
Government grants	_	_	-	_	67,028	_	67,028	22,500	_	22,500		
In-kind contributions	33,637	_	33,63	7 2	39,854	_	239,854	245,242	_	245,242		
Total Public Support	53,126	3,200	56,32	6 4	48,535	_	448,535	438,676	11,912	450,588		
Revenues And Gains (Losses)												
Program revenue	222	_	22	2 1	19,141	_	119,141	462,014	_	462,014		
Fee revenue	_	_	-	_	_	_	_	_	_	_		
Interest and dividends	_	_	=	_	35	_	35	26,102	_	26,102		
Realized losses on investments	_	_	-	_	_	_	_	_	_	_		
Unrealized gains on investments	_	_	-	_	_	_	_	_	_	_		
Other	_	_	-	_	3,852	_	3,852	262	_	262		
Total Revenues And Gains (Losses)	222	_	22	2 1	23,028	_	123,028	488,378	_	488,378		
Total Public Support, Revenues And Gains (Losses)	53,348	3,200	56,54	8 5	71,563	_	571,563	927,054	11,912	938,966		
Net Assets Released From Restrictions	21,189	(21,189)	-	=	12,432	(12,432)	_	61,470	(61,470)			
Total Support, Revenues And Gains (Losses)	74,537	(17,989)	56,54	8 5	83,995	(12,432)	571,563	988,524	(49,558)	938,966		
Expenses												
Program Services:												
Education	7,445	_	7,44	5 1	34,892	_	134,892	293,105	_	293,105		
Health	19,852	_	19,85	2 2	20,037	_	220,037	274,435	_	274,435		
Technology	10,527	_	10,52	7 1	23,224	_	123,224	69,575	_	69,575		
Volunteer service	18,429	_	18,42	9	63,258	_	63,258	182,007	_	182,007		
Total Program Services	56,253	_	56,25	3 5	41,411	_	541,411	819,122	_	819,122		
Supporting Activities:												
General and administrative	14,789	_	14,78	9	88,087	_	88,087	124,916	_	124,916		
Fundraising	2,540	_	2,54	0	_	_	_	25,448	_	25,448		
Total Expenses	73,582	_	73,58	2 6	29,498	_	629,498	969,486	_	969,486		
Increase (Decrease) In Net Assets	955	(17,989)	(17,05	4) ((45,503)	(12,432)	(57,935)	19,038	(49,558)	(30,520)		
Net Assets - Beginning Of Year	3,725	22,521	26,24	6 1	25,166	34,932	160,098	770,835	61,470	832,305		
Net Assets - End Of Year	\$ 4,680	\$ 4,532	\$ 9,21	2 \$	79,663	\$ 22,500	\$ 102,163	\$ 789,873	\$ 11,912	\$ 801,785		

CONSOLIDATING STATEMENT OF ACTIVITIES For The Year Ended December 31, 2012 Page 4 Of 5

	Tucson				Subtotal				
		Temporarily							
	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total			
Public Support									
Contributions and grants	\$ 96,083	\$ 19,129	\$ 115,212	\$ 2,266,788 \$	5,000,144 \$	7,266,932			
Government grants	1,430	_	1,430	254,249	_	254,249			
In-kind contributions	171,634	_	171,634	1,686,929	_	1,686,929			
Total Public Support	269,147	19,129	288,276	4,207,966	5,000,144	9,208,110			
Revenues And Gains									
Program revenue	132,224	_	132,224	1,680,237	_	1,680,237			
Fee revenue	_	_	_	177,780	_	177,780			
Interest and dividends	_	_	_	93,101	_	93,101			
Realized losses on investments	_	_	_	(7,453)	_	(7,453)			
Unrealized gains on investments	_	_	_	98,975	_	98,975			
Other	_	_	_	6,757	_	6,757			
Total Revenues And Gains (Losses)	132,224	_	132,224	2,049,397	_	2,049,397			
Total Public Support, Revenues And Gains (Losses)	401,371	19,129	420,500	6,257,363	5,000,144	11,257,507			
Net Assets Released From Restrictions	32,400	(32,400)	_	2,890,397	(2,890,397)				
Total Support, Revenues And Gains (Losses)	433,771	(13,271)	420,500	9,147,760	2,109,747	11,257,507			
Expenses									
Program Services:									
Education	173,022	_	173,022	1,790,098	_	1,790,098			
Health	17,431	_	17,431	3,496,713	_	3,496,713			
Technology	47,309	_	47,309	991,252	_	991,252			
Volunteer service	109,460	_	109,460	1,509,352	_	1,509,352			
Total Program Services	347,222	_	347,222	7,787,415	_	7,787,415			
Supporting Activities:									
General and administrative	84,285	_	84,285	1,217,130	_	1,217,130			
Fundraising	21,006	_	21,006	618,039	_	618,039			
Total Expenses	452,513		452,513	9,622,584		9,622,584			
Increase (Decrease) In Net Assets	(18,742)	(13,271)	(32,013)	(474,824)	2,109,747	1,634,923			
Net Assets - Beginning Of Year	9,708	32,400	42,108	4,651,101	3,134,126	7,785,227			
Net Assets - End Of Year	\$ (9,034)	\$ 19,129	\$ 10,095	\$ 4,176,277 \$	5,243,873 \$	9,420,150			

CONSOLIDATING STATEMENT OF ACTIVITIES For The Year Ended December 31, 2012 Page 5 Of 5

	Eliminations					Total		
	Temporarily				Temporarily			
	Unrestricted	Restricted	To	tal	Unrestricted	Restricted	Total	
Public Support								
Contributions and grants	\$ (458,264)	\$ —	\$ (458,	264)	\$ 1,808,524	\$ 5,000,144	\$ 6,808,668	
Government grants	-	_		_	254,249	_	254,249	
In-kind contributions	(12,836)	_	(12,	836)	1,674,093	_	1,674,093	
Total Public Support	(471,100)		(471,	100)	3,736,866	5,000,144	8,737,010	
Revenues And Gains (Losses)								
Program revenue	(9,153)	_	(9,	153)	1,671,084	_	1,671,084	
Fee revenue	(161,512)	_	(161,	512)	16,268	_	16,268	
Interest and dividends	<u> </u>	_		_	93,101	_	93,101	
Realized losses on investments	_	_		_	(7,453)	_	(7,453)	
Unrealized gains on investments	_	_		_	98,975	_	98,975	
Other	_	_		_	6,757	_	6,757	
Total Revenues And Gains (Losses)	(170,665)	_	(170,	365)	1,878,732	_	1,878,732	
Total Public Support, Revenues And Gains (Losses)	(641,765)	_	(641,	765)	5,615,598	5,000,144	10,615,742	
Net Assets Released From Restrictions	_			_	2,890,397	(2,890,397)		
Total Support, Revenues And Gains (Losses)	(641,765)	_	(641,	765)	8,505,995	2,109,747	10,615,742	
Expenses								
Program Services:								
Education	(17,921)	_	(17,	921)	1,772,177	_	1,772,177	
Health	(321,552)	_	(321,	552)	3,175,161	_	3,175,161	
Technology	(20,947)	_	(20,	947)	970,305	_	970,305	
Volunteer service	(109,938)	_	(109,	938)	1,399,414	_	1,399,414	
Total Program Services	(470,358)	_	(470,	358)	7,317,057	_	7,317,057	
Supporting Activities:								
General and administrative	(134,758)	_	(134,	758)	1,082,372	_	1,082,372	
Fundraising	(36,649)	_	(36,	349)	581,390	_	581,390	
Total Expenses	(641,765)		(641,	765)	8,980,819		8,980,819	
Increase (Decrease) In Net Assets	_	_		_	(474,824)	2,109,747	1,634,923	
Net Assets - Beginning Of Year				_	4,651,101	3,134,126	7,785,227	
Net Assets - End Of Year	\$ —	\$ —	\$	_	\$ 4,176,277	\$ 5,243,873	\$ 9,420,150	