CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2014



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#### **Independent Auditors' Report**

Board of Directors The OASIS Institute St. Louis, Missouri

#### Report On The Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of The OASIS Institute and Supporting Organizations, which comprise the consolidated statement of financial position as of December 31, 2014 and 2013, and the related consolidated statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements.

#### Management's Responsibility For The Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We did not audit the financial statements of San Diego OASIS, which statements reflect total assets constituting 10% and 9% as of December 31, 2014 and 2013, respectively, and total revenues constituting 15% and 16%, respectively, for the years then ended of the related consolidated totals. We did not audit the 2014 financial statements of San Antonio OASIS, which statements reflect total assets constituting 1% as of December 31, 2014, and total revenues constituting 8% for the year then ended of the related consolidated totals. Those statements were audited by other auditors whose reports have been furnished to us, and our opinion, insofar as it relates to the amounts included for San Diego OASIS and San Antonio OASIS, is based solely on the reports of the other auditors. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.



An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of The OASIS Institute and Supporting Organizations as of December 31, 2014 and 2013, and the changes in their net assets and their cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

May 7, 2015

KulinBrown LLP

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

#### Assets

	 December 31				
	2014		2013		
Cash and cash equivalents	\$ 1,396,737	\$	1,347,692		
Accounts receivable	43,621		29,106		
Grants receivable	75,548		54,305		
Promises to give - short term (Note 4)	1,806,134		2,836,087		
Due from OASIS Programs (Note 5)	4,601		284		
Prepaid expenses and other assets	74,391		76,193		
Investments (Note 3)	3,149,236		3,372,594		
Promises to give - long term (Note 4)	· · · —		129,298		
Furniture, equipment and leasehold improvements (net of accumulated depreciation and amortization of \$821,481 in					
2014 and \$744,745 in 2013) (Note 8)	281,974		201,174		
Total Assets	\$ 6,832,242	\$	8,046,733		
Liabilities					
Current maturities of capital lease obligations (Note 8)	\$ 5,924	\$	5,773		
Accounts payable and accrued expenses	233,520		307,324		
Deferred program revenue	4,349		8,412		
Due to OASIS Programs (Note 5)	69,094		52,407		
Due to BJH (Note 6)	341,109		352,452		
Capital lease obligations - long term (Note 8)	16,401		21,868		
Annuity payable (Note 9)	15,194				
Total Liabilities	685,591		748,236		
Net Assets					
Unrestricted	3,882,427		3,584,568		
Temporarily restricted (Note 10)	3,002,421 2,264,224		3,713,929		
Total Net Assets	6,146,651		7,298,497		
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Total Liabilities And Net Assets	\$ 6,832,242	\$	8,046,733		

## CONSOLIDATED STATEMENT OF ACTIVITIES For The Years Ended December 31, 2014 And 2013

		2014		2013					
		Temporarily	_		Temporarily				
	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total			
Public Support									
Contributions and grants (Note 11)	\$ 1,567,828	\$ 1,914,194	\$ 3,482,022	\$ 1,252,732	\$ 1,167,620	\$ 2,420,352			
Government grants	346,806	_	346,806	268,156	_	268,156			
In-kind contributions (Note 12)	1,560,567	_	1,560,567	1,637,540	_	1,637,540			
Total Public Support	3,475,201	1,914,194	5,389,395	3,158,428	1,167,620	4,326,048			
Revenues And Gains (Losses)									
Program revenue	1,561,016	_	1,561,016	1,606,550	_	1,606,550			
Fee revenue	35,118	_	35,118	8,610	_	8,610			
Interest and dividends	64,393	_	64,393	65,320	_	65,320			
Realized gains (losses) on investments (Note 3)	4,740	_	4,740	(5,281)	_	(5,281)			
Unrealized gains on investments (Note 3)	145,583	_	145,583	177,156	_	177,156			
Other	2,241		2,241	18,276		18,276			
Total Revenues And Gains (Losses)	1,813,091		1,813,091	1,870,631		1,870,631			
Total Public Support, Revenues And Gains (Losses)	5,288,292	1,914,194	7,202,486	5,029,059	1,167,620	6,196,679			
Net Assets Released From Restrictions (Note 10)	3,363,899	(3,363,899)		2,697,564	(2,697,564)				
Total Support, Revenues And Gains (Losses)	8,652,191	(1,449,705)	7,202,486	7,726,623	(1,529,944)	6,196,679			
Expenses									
Program services:									
Education	1,520,282	_	1,520,282	1,612,388	_	1,612,388			
Health	2,832,970	_	2,832,970	3,030,568	_	3,030,568			
Technology	813,772	_	813,772	841,858	_	841,858			
Volunteer service	1,234,047		1,234,047	1,228,538	_	1,228,538			
Total Program Services	6,401,071	_	6,401,071	6,713,352	_	6,713,352			
Supporting activities:									
General and administrative	1,298,186	_	1,298,186	882,024	_	882,024			
Fundraising	655,075		655,075	722,956		722,956			
Total Expenses	8,354,332		8,354,332	8,318,332		8,318,332			
Increase (Decrease) In Net Assets	297,859	(1,449,705)	(1,151,846)	(591,709)	(1,529,944)	(2,121,653)			
Net Assets - Beginning Of Year	3,584,568	3,713,929	7,298,497	4,176,277	5,243,873	9,420,150			
Net Assets - End Of Year	\$ 3,882,427	\$ 2,264,224	\$ 6,146,651	\$ 3,584,568	\$ 3,713,929	\$ 7,298,497			

## CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES For The Year Ended December 31, 2014

		Program Services Supporting Activities													
				Volunteer		General And									
	Education	Health	Technology	Service	Total	Administrative	Fundraising	Total							
Salaries	\$ 477,070	\$ 800,021	\$ 264,883	\$ 447,536	\$ 1,989,510	\$ 557,968	\$ 355,231	\$ 2,902,709							
Payroll taxes	37,253	62,489	16,866	34,794	151,402	42,553	26,670	220,625							
Benefits (Note 7)	41,718	89,811	31,929	49,358	212,816	73,169	44,858	330,843							
Program allocations*	4,717	448,203	19,333	20,781	493,034	, <u> </u>	, <u> </u>	493,034							
Contract services and	,	,	,	,	,			,							
professional fees	55,222	263,924	109,919	167,839	596,904	226,650	13,729	837,283							
Depreciation and amortization	12,296	16,462	7,863	12,957	49,578	18,210	8,946	76,734							
Development	_	_	_	_	_	_	38,472	38,472							
Dues and subscriptions	131	50	_	22	203	7,658	380	8,241							
Equipment	3,712	33,311	7,139	5,406	49,568	10,194	2,909	62,671							
Individual donor															
Program initiative	277,288	73,157	1,148	32,775	384,368	6,141	_	390,509							
Instructors	191,679	251,193	52,950	72,671	568,493	_	_	568,493							
Insurance	1,093	3,228	1,055	2,824	8,200	22,147	1,496	31,843							
Marketing	12,571	67,193	3,299	6,220	89,283	$25,\!520$	4,770	$119,\!573$							
Meetings	1,351	6,167	1,360	3,616	12,494	11,529	4,373	28,396							
Other	2,065	10,649	1,627	2,846	17,187	37,056	2,094	56,337							
Postage	25,374	16,616	2,139	10,088	54,217	6,915	3,800	64,932							
Printing	78,423	76,472	13,849	53,916	222,660	8,652	4,244	235,556							
Rent**	263,865	432,463	95,642	214,124	1,006,094	207,754	128,704	1,342,552							
Supplies	18,124	89,955	166,374	52,348	326,801	12,036	6,143	344,980							
Telephone	10,030	20,308	6,103	9,236	45,677	12,369	5,030	63,076							
Travel	4,757	55,140	5,858	11,678	77,433	10,949	3,204	91,586							
Volunteers	1,543	16,158	4,436	23,012	45,149	716	22	45,887							
	\$ 1,520,282	\$ 2,832,970	\$ 813,772	\$ 1,234,047	\$ 6,401,071	\$ 1,298,186	\$ 655,075	\$ 8,354,332							

Funds transferred to programs in the OASIS network for local programming efforts. Includes in-kind facilities rent of \$1,168,665 (Note 12).

## CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES For The Year Ended December 31, 2013

			F	rogr	am Servi	ces		Supporting Activities		Supporting Activities						
						V	olunteer			General And						
	Education	1	Health	Tec	hnology		Service		Total	Adı	min	istrative	Fun	draising		Total
Salaries	\$ 493,91	4 \$	994,801	\$	353,130	\$	526,196	\$	2,368,041		\$	186,814	\$	397,178	\$	2,952,033
Payroll taxes	38,80	7	73,430		25,701	·	40,404	·	178,342			15,175		28,816	·	222,333
Benefits (Note 7)	44,61	6	150,241		58,929		75,496		329,282			14,021		63,933		407,236
Program allocations*	_	_	331,359		4,711		6,425		342,495			· —		· —		342,495
Conference	3	9	8,486		59		157		8,741							8,741
Contract services and																
professional fees	38,03	5	155,717		116,154		103,774		413,680			257,490		29,567		700,737
Depreciation	10,32	1	26,795		12,452		11,576		61,144			16,370		11,786		89,300
Development	_	_										657		39,892		40,549
Dues and subscriptions	34	4	49		20		20		433			3,504		219		4,156
Equipment	8,52	8	12,316		5,855		4,783		31,482			13,765		3,685		48,932
Individual donor																
Program initiative	294,93	7	71,320		5,212		14,305		385,774			520		_		386,294
Instructors	202,04	1	243,920		53,466		65,247		564,674			224		_		564,898
Insurance	_	_			_							33,883				33,883
Marketing	25,94	5	32,459		4,306		5,281		67,991			39,318		3,493		110,802
Meetings	54	5	9,174		1,018		856		11,593			2,929		552		15,074
Other	74	2	62,472		1,009		742		64,965			56,050		776		121,791
Postage	22,58	0	17,099		7,352		22,428		69,459			5,739		3,974		79,172
Printing	61,41	2	92,767		23,945		44,253		222,377			8,673		5,415		236,465
Rent**	337,95	6	596,461		133,893		243,693		1,312,003			194,459		$120,\!274$		1,626,736
Supplies	12,22	4	64,976		14,164		32,416		123,780			7,503		$3,\!272$		134,555
Telephone	14,74	5	26,084		9,968		10,964		61,761			9,344		7,508		78,613
Travel	3,87	3	53,300		8,425		6,069		71,667			15,069		2,536		89,272
Volunteers	78	4	7,342		2,089		13,453		23,668			517		80		24,265
	\$ 1,612,38	8 \$	3,030,568	\$	841,858	\$	1,228,538	\$	6,713,352		\$	882,024	\$	722,956	\$	8,318,332

<sup>\*</sup> Funds transferred to programs in the OASIS network for local programming efforts.

<sup>\*\*</sup> Includes in-kind facilities rent of \$1,399,221 (Note 12).

## CONSOLIDATED STATEMENT OF CASH FLOWS

	For The Years				
	Ended December 31,				
		2014		2013	
Cash Flows From Operating Activities					
Decrease in net assets	\$	(1,151,846)	\$	(2,121,653)	
Adjustments to reconcile decrease in net assets to					
net cash used in operating activities:					
Depreciation and amortization		76,734		89,300	
Charitable gift annuity		(9,806)			
Realized (gains) losses on investments		(4,740)		5,281	
Unrealized gains on investments		(145,583)		(177, 156)	
Changes in assets and liabilities:					
(Increase) decrease in accounts receivable		(14,515)		4,037	
Increase in grants receivable		(21,243)		(26,128)	
Decrease in promises to give		1,159,251		1,902,323	
(Increase) decrease in prepaid expenses and other assets		1,802		(19,008)	
Increase (decrease) in accounts payable and accrued					
expenses		(73,804)		122,698	
Decrease in deferred program revenue		(4,063)		(143)	
Change in due to/due from OASIS programs, net		37,370		31,851	
Decrease in due to BJH		(11,343)		(41,328)	
Net Cash Used In Operating Activities		(161,786)		(229,926)	
Cash Flows From Investing Activities					
Proceeds from sale of investments		1,645,000		2,143,000	
Purchase of investments		(1,271,319)		(2,554,753)	
Payments for furniture, equipment and leasehold improvements		(157,534)		(64,201)	
Net Cash Provided By (Used In) Investing Activities		216,147		(475,954)	
				_	
Cash Flows Used In Financing Activities					
Principal payments on capital lease obligations		(5,316)		(10,616)	
Net Increase (Decrease) In Cash And Cash Equivalents		49,045		(716,496)	
Cash And Cash Equivalents - Beginning Of Year		1,347,692		2,064,188	
Cash And Cash Equivalents - End Of Year	\$	1,396,737	\$	1,347,692	
Supplemental Disclosure Of Cash Flow Information					
Purchase of equipment under capital lease arrangement	\$	_	\$	26,741	
Interest paid				472	

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2014 And 2013

### 1. Summary Of Significant Accounting Policies

#### **Basis Of Accounting**

The consolidated financial statements of The OASIS Institute (the Institute) and Supporting Organizations (collectively, OASIS) have been prepared on the accrual basis of accounting. The OASIS Institute has determined it has/had a controlling financial interest in Albuquerque OASIS, Houston Older Adult Enrichment Program, Indianapolis OASIS, Northwest Regional OASIS, Pacific Region OASIS, Pittsburgh OASIS, San Antonio OASIS, San Diego OASIS, and Tucson OASIS (Supporting Organizations).

During December 2012, the Boards of Directors of Houston Older Adult Enrichment Program, Northwest Regional OASIS and Pittsburgh OASIS approved the dissolution of their respective entities. The net assets of Houston Older Adult Enrichment Program and Northwest Regional OASIS were transferred to the Institute in 2013. The assets of Pittsburgh OASIS were transferred to the Institute in 2014.

#### **Basis Of Presentation**

Financial statement presentation follows the requirements of the Financial Accounting Standards Board for not-for-profit organizations, which require OASIS to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets. OASIS does not have any permanently restricted net assets as of December 31, 2014 or 2013.

#### **Estimates And Assumptions**

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could differ from those estimates.

#### Cash Equivalents

OASIS considers deposits that can be redeemed on demand and investments that have original maturities of less than three months, when purchased, to be cash equivalents.

Notes To Consolidated Financial Statements (Continued)

OASIS places its cash and savings accounts with banking and brokerage institutions that are either insured by the Federal Deposit Insurance Corporation (FDIC), Securities Investor Protection coverage or supplemental insurance held by the brokerage firm. Under the FDIC's Transaction Account Guarantee Program, cash accounts in banks are insured up to \$250,000 per bank. The total uninsured balance at December 31, 2014 is approximately \$151,000.

#### **Accounts Receivable**

Accounts receivable are stated at the amount management expects to collect from balances outstanding at year end. Based on management's assessment of its credit history with constituents having outstanding balances and current relationships with them, it believes that no valuation allowances are necessary for accounts receivable at December 31, 2014 or 2013.

#### **Promises To Give And Grants Receivable**

Unconditional promises to give are recognized as support in the period the promises are received. Conditional promises to give, which depend on specified future and uncertain events, are recognized as support when the conditions upon which they depend are substantially met.

Grants receivable are recognized as revenue in the period the grants are earned.

Promises to give and grants receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollected amounts through a charge to earnings and a credit to a valuation allowance based on its assessment of the current status of individual balances. Those balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to the receivable. Management believes that no valuation allowances are necessary for promises to give or grants receivable at December 31, 2014 or 2013.

#### **Investments**

With the exception of certificates of deposit, OASIS accounts for its investments at fair value and follows guidance set forth by generally accepted accounting principles which provide a framework for measuring fair value of certain assets and liabilities and expands disclosures about fair value measurements. The fair values of these securities were determined through quoted prices in active markets (Level 1). Certificates of deposit, classified as investments due to original maturities greater than three months, are recorded at cost. Gains or losses on sales of investments are determined on a specific cost identification basis. Unrealized gains and losses are determined based on year-end fair value fluctuations.

Notes To Consolidated Financial Statements (Continued)

OASIS invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the consolidated statement of financial position.

#### Furniture, Equipment And Leasehold Improvements

Furniture, equipment and leasehold improvements are carried at cost if purchased or fair value at date of donation if donated, less accumulated depreciation. Depreciation is computed using the straight-line method over periods ranging from three to ten years.

#### **Deferred Program Revenue**

All program fees received for classes scheduled to take place in the following year are recorded as deferred program revenue.

#### **Donated Services**

Various services have been donated to OASIS. Donated rent and supplies are recorded at fair value of similar facility space rented and supplies purchased at the date of donation. Donated services that meet the requirements under generally accepted accounting principles (GAAP) for recognition and therefore: (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by OASIS, are recorded at fair value at the date of donation as disclosed in Note 12. In addition, OASIS generated 323,237 and 392,965 volunteer hours in 2014 and 2013, respectively, which have not been recorded. These donated services have not been recognized as contributions in the financial statements since the aforementioned recognition criteria, as stated by generally accepted accounting principles, were not met.

Notes To Consolidated Financial Statements (Continued)

#### Restricted And Unrestricted Revenues And Public Support

OASIS reports gifts of cash and other assets as unrestricted, temporarily restricted or permanently restricted, depending on the existence and/or nature of any donor restrictions. Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction is met in the same reporting period as receipt of the contribution.

All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a donor or time restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statement of activities as net assets released from restrictions. OASIS has adopted the policy of reporting net assets released from restriction upon completion of the donor restrictions, regardless of whether the cash has been received.

#### **Description Of Program Services And Supporting Activities**

The Institute is a national educational organization designed to enhance the quality of life for mature adults, and supports a national network of OASIS programs in 50 cities. OASIS offers challenging programs in the arts, humanities, health, technology and volunteer service and creates opportunities for older adults to continue their personal growth and provide meaningful service to the community. The Institute was established in St. Louis in 1982.

These consolidated financial statements include the activities of the Institute and its Supporting Organizations. The Institute also implements its national programs and initiatives through strategic partnerships with other not-for-profit organizations across the country. The local financial activities generated by these OASIS centers and program sites are not included in these financial statements as those operational sites are part of the local partners and are not supporting organizations of the Institute. One example is Syracuse OASIS which operates as a program of The State University of New York Upstate Medical University. Another example includes The Institute's partnership with The Atlanta Regional Commission (ARC). Through this partnership, ARC offers The OASIS Institute's Connections and CATCH Healthy Habits programs (discussed below).

Notes To Consolidated Financial Statements (Continued)

The Institute receives funding that is allocated and distributed to the programs, including its Supporting Organizations, in support of their local efforts. The Institute also establishes operating and program standards, requires annual planning, budget preparation and program assessments, provides training and develops curriculum. In 2008, the Institute began the implementation of a five-year business plan designed to increase and diversify participation throughout the OASIS network, increase financial sustainability for all locations and increase recognition of OASIS as an innovator in the field of aging. Program services and supporting activities include:

#### **Education**

The Institute develops national education programs on a variety of topics for a broad audience of lifelong learners. The Supporting Organizations and other program locations throughout the country then design and implement the educational programs in the area of the arts, humanities and various other subjects. Topics range from creative writing and poetry to art history and international studies. In 2014 and 2013, enrollment in OASIS education classes across the country exceeded 127,000 and 145,000, respectively.

#### Health

The Institute's health education program provides behavior-change classes emphasizing increasing awareness, knowledge and skills for older adults to address their individual health needs. Both nationally and locally developed, programs are implemented by the Supporting Organizations as well as nonsupporting organization centers and program sites and consist of programs in the areas of nutrition, exercise, disease management, sensory changes, mental health, memory and general health promotion. The health education programs prioritize evidence-based health programs such as the Stanford University Chronic Disease Self-Management and Diabetes Self-Management Programs; A Matter of Balance: Managing Concerns about Falls A Lay Leader Model adapted and disseminated by MaineHealth; and Active Start, the national award-winning program designed to increase physical activity among sedentary older adults developed by OASIS in partnership with the Los Angeles Department of Aging. The Institute collaborates with community partners, heath care providers and third-party payers to provide effective health behavior change programs in community locations to improve long term health outcomes. OASIS' CATCH Healthy Habits is an evidence-based, intergenerational program that promotes increased physical activity and improved nutritional choices among older adult volunteer facilitators and children kindergarten through 5th grade in an afterschool setting. To date, CATCH Healthy Habits has engaged more than 2,300 adults and 17,000 children, and is offered in 21 cities, including three of the Supporting Organization cities.

Notes To Consolidated Financial Statements (Continued)

#### **Technology**

The Institute has developed a broad curriculum titled *Connections* that teaches adults how to use technology in order to stay connected with friends and family, especially grandchildren, to impact social isolation and to gain or improve skills to manage benefits and to enter or re-enter the workforce. The curriculum is composed of more than 30 courses including *Microsoft Word, Excel, Introduction to the Computer, Introduction to the Internet, The Complete Job Search, The Facebook Starter Kit, Try Your Hand at iPad and Introduction to Email to name a few.* Nine courses are translated into Spanish and two are translated into Korean. The Supporting Organizations and other local program sites offer a wide range of computer courses to participants using the *Connections* curriculum. Additionally, OASIS embarked on a project with funding from the AT&T Foundation focusing on assisting older adults in improving their technology skills to make it possible to adopt mobile technologies and to enter or re-enter the workforce. This program began in 2001 and continues to expand. Enrollment in *Connections* classes has exceeded 92,000 since the program began.

#### **Volunteer Service**

OASIS cooperates with 100 school districts to offer the OASIS Intergenerational Tutoring Program. This research-based program matches trained volunteer tutors with primary grade children to build reading skills, confidence and positive attitudes toward learning. Including the Supporting Organizations, the program operates in 25 cities and involves more than 5,100 trained tutors. Tutor training is provided throughout the year to new school districts joining the program and for new tutors in existing programs. OASIS also offers a second intergenerational program, CATCH Healthy Habits, which engages teams of volunteers to work with children in grades K-5 in after school or summer settings to build healthy habits for life. OASIS also provides information and training for other volunteer opportunities on a regular basis and encourages all aspects of volunteerism especially those opportunities that can engage older adults in contributing their time, talent and experience to help others. During 2014 and 2013, 5,995 and 7,000 OASIS volunteers, respectively, provided significant service in their communities. Volunteers also serve as proofreaders. administrative support, instructors, class coordinators, computer instructors, health facilitators, peer counselors, speakers-bureau participants and storytellers.

#### **General And Administrative**

OASIS carries out functions necessary to provide coordination and articulation of the national and local program strategies and manage the national and local financial and budgetary responsibilities.

Notes To Consolidated Financial Statements (Continued)

#### **Fundraising**

The Institute oversees and guides fundraising strategy on a national basis in order to strengthen the financial sustainability of the entire OASIS network. Each year, direct mail campaigns and online donor forms provide OASIS participants and donors with the opportunity to make financial contributions to support the organization's mission. The Institute also prepares and submits corporate and private foundation funding requests to develop new model programs, and to maintain and expand existing programs delivered in St. Louis and throughout the OASIS network. OASIS Supporting Organizations also benefit from services provided by the Institute including research and qualification of donors/prospects, preparation of funding requests, coordination of gift accounting, acknowledgment and fulfillment and donor recognition.

#### **Expense Allocation**

Expenses which are directly identifiable as related to specific functions are charged to those specific functions. Expenses related to multiple functions are allocated to those multiple functions based on periodic time and expense studies. Institute program allocations are charged to programs on the basis of the anticipated use of the funds provided within the OASIS network. General and administrative expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of OASIS.

#### **Tax Status**

The OASIS Institute is exempt as an organization described in Section 501(c)(3) of the Internal Revenue Code. Supporting Organizations are also exempt as organizations described in Section 501(c)(3) of the Internal Revenue Code under the group exemption granted to The OASIS Institute and its supporting organizations.

OASIS' federal tax returns for tax years 2011 and later remain subject to examination by taxing authorities.

#### Subsequent Events

Management has evaluated subsequent events through May 7, 2015, the date which the consolidated financial statements were available for issue

## 2. Operations And Relationship With Barnes-Jewish Hospital

In September 1998, The OASIS Institute incorporated as an independent Missouri nonprofit public benefit corporation after operating many years as part of Barnes-Jewish Hospital (BJH).

Notes To Consolidated Financial Statements (Continued)

The OASIS Institute and BJH have entered into an agreement that provides for OASIS staff in St. Louis, Missouri to be employed by BJH and utilized by OASIS. OASIS reimburses BJH for 100% of the associated employee salary and benefit costs. This arrangement is not applicable to the Supporting Organizations.

#### 3. Investments

Investments consist of:

	2014			 20			
		Cost		Fair Value	 Cost		Fair Value
Vanguard Intermediate-Term							
Bond Fund	\$	783,566	\$	826,891	\$ 643,405	\$	664,316
Vanguard 500 Index Fund		730,062		1,304,554	557,512		1,008,836
Certificates of deposit		1,017,791		1,017,791	1,699,442		1,699,442
							_
	\$	2,531,419	\$	3,149,236	\$ 2,900,359	\$	3,372,594

Realized gains (losses) of \$4,740 and (\$5,281) were recorded in 2014 and 2013, respectively. At December 31, 2014 and 2013, unrealized gains of \$145,583 and \$177,156, respectively, were recorded to adjust the investments to fair value.

#### 4. Promises To Give

As of December 31, 2014 and 2013, OASIS had the following unconditional promises to give:

51,01	 2014	2013
AARP Foundation	\$ 8,125	\$ 56,250
AT&T Foundation	600,000	
BJH Foundation	87,570	125,000
Emerson	200,000	200,000
National Council on Aging - Bristol Myers		
Squibb Foundation	222,385	301,755
Wellpoint Foundation	604,791	2,027,036
Others	83,263	259,546
	1,806,134	2,969,587
Discount to record promises to give at		
present value		(4,202)
	\$ 1,806,134	\$ 2,965,385

Notes To Consolidated Financial Statements (Continued)

The promises are collectible as follows:

•	2014	2013
Promises due in less than one year	\$ 1,806,134	\$ 2,836,087
Promises due in 1 - 5 years	_	133,500
	1,806,134	2,969,587
Discount to record promises to give at		
present value	<u> </u>	(4,202)
	\$ 1,806,134	\$ 2,965,385

In 2013, a discount rate of 3.25% was used to record the promises to give at present value of future cash flows.

### 5. Transactions With OASIS Programs

The balance due from OASIS Programs relates to amounts owed to the Institute for expenses paid on the Programs' behalf.

The balance due to OASIS Programs relates to cash collected and accounts receivable to be collected by the Institute on the Programs' behalf at December 31, 2014 and 2013.

## 6. Due To Barnes-Jewish Hospital (BJH)

The balance due to BJH at December 31, 2014 and 2013 consists of amounts owed for payments made on the Institute's behalf for payroll, related payroll taxes and benefits.

## 7. Retirement Plans

The Institute participates in a single-employer noncontributory defined benefit pension plan (the Plan) administered by BJH covering substantially all Institute employees. Benefits are determined based on years of service and salary history. The participants' employers are required to fund the Plan as determined necessary by BJH based on an annual actuarial valuation. The current funding is at the rate of approximately 3% of participants' compensation. The Institute's share of the pension expense for the years ended December 31, 2014 and 2013 was approximately \$85,000 and \$146,000, respectively.

Notes To Consolidated Financial Statements (Continued)

Additionally, the Institute participates in a multi-employer 401(k) plan administered by BJH, whereby employees can contribute a percentage of their salaries subject to the prescribed limitation. Under the multi-employer plan, employee contributions can be matched as determined annually by BJH. During 2014 and 2013, matching amounts of approximately \$20,000 and \$19,500 were contributed, respectively.

Further, San Antonio OASIS and San Diego OASIS participate in separate 401(k) plans whereby employees can contribute a percentage of their salaries subject to the prescribed limitation. Under these plans, employee contributions can be matched as determined annually. During 2014 and 2013, matching amounts of approximately \$5,911 and \$3,700, respectively, were contributed.

## 8. Capital Leases

Prior to 2013, OASIS had entered into several capital leases for office equipment. In 2013, one lease was paid off and two of the leases were renegotiated in favor of a new lease for one piece of office equipment. Future minimum payments, by year, and in the aggregate, under this noncancellable capital lease at December 31, 2014 are as follows:

Year	A	Amount
		•
2015	\$	5,924
2016		5,467
2017		5,467
2018		5,467
Total minimum lease payments		22,325
Less: Current maturities		5,924
Capital lease obligations - long-term	\$	16,401

Equipment costing \$27,641 with accumulated depreciation of \$5,981 and \$453 at December 31, 2014 and 2013, respectively, has been capitalized under capital leases and is included in furniture, equipment and leasehold improvements. The related amortization expense is included with depreciation expense.

Notes To Consolidated Financial Statements (Continued)

## 9. Charitable Gift Annuity

In 2014, Albuquerque OASIS received \$25,000 of assets pursuant to a charitable gift annuity agreement. Under the agreement, the Organization pays the donor equal quarterly installments at an annual amount totaling \$1,325. The assets held for annuity are in the custody of The OASIS Institute and were initially recorded at fair value. In calculating the present value of the payments to be made, a discount rate of 11.5% and the life expectancies of 74 and 81 were assumed, resulting in an annuity payable of \$15,194 as of December 31, 2014. For the year ended December 31, 2014, revenue from the annuity gift was \$9,806, which is included in contributions and grants in the consolidated statement of activities (Note 11).

#### 10. Net Assets

Temporarily restricted net assets at December 31, 2014 and 2013 consist of:

	2014	2013
Education	\$ 49,340	\$ 17,949
Health	738,618	2,527,150
Technology	638,908	398,116
Volunteer service	$525,\!577$	506,536
General and business plan	311,781	264,178
		_
	\$ 2,264,224	\$ 3,713,929

Net assets were released from donor-imposed restrictions as follows:

		2014		2013
Education	\$	15,952	\$	41,743
Health	Ψ	2,373,781	Ψ	1,862,293
Technology		383,100		393,717
Volunteer service		372,732		355,104
General and business plan		218,334		41,707
Other time restricted				3,000
	\$	3,363,899	\$	2,697,564

Notes To Consolidated Financial Statements (Continued)

## 11. Contributions And Grants

Contributions and grants consist of:

	 2014	2013
Foundations		
AARP Foundation	\$ _	\$ 1,777
AstraZenca Foundation	223,501	
AT&T Foundation	600,000	300,000
BJH Foundation	125,000	125,000
Doris Wolff Irrevocable Trust	500,000	
May and Stanley Smith Charitable Trust	300,000	200,000
Monsanto	50,000	50,000
Nina Mason Pulliam Charitable Trust	75,000	
WellPoint Foundation	_	51,044
National Council on Aging - Bristol Myers		
Squibb Foundation	132,888	26,014
Wells Fargo Advisors	50,000	
Others	367,745	383,257
	2,424,134	1,137,092
Corporate		
BJC Healthcare	400,000	600,000
Emerson	200,000	200,000
Others	146,589	216,301
	746,589	1,016,301
Private		
Individuals	301,493	266,959
Charitable gift annuity (Note 9)	9,806	
	311,299	266,959
	\$ 3,482,022	\$ 2,420,352

## 12. In-Kind Contributions

In-kind contributions consist of:

	 2014	2013
Facilities rent	\$ 1,168,665	\$ 1,399,221
Instructors and consultants	117,353	147,753
iPads	147,900	
Other	126,649	90,566
	\$ 1,560,567	\$ 1,637,540

Notes To Consolidated Financial Statements (Continued)

#### 13. Commitments

OASIS has leased office and facility space, as well as equipment, under various noncancellable leases expiring at various dates through 2020. Certain leases may be renewed for additional periods. Total lease expense was approximately \$176,246 and \$209,316 in 2014 and 2013, respectively.

The future minimum rental commitments required under the leases at December 31, 2014 are as follows:

Year	Amount
2015 2016 2017	\$ 163,265 163,904 125,629
2018 2019	\$ 615,828

## 14. Contingencies

OASIS is subject to claims and lawsuits that arise primarily in the ordinary course of operations. It is the opinion of management that the disposition or ultimate resolution of such claims and lawsuits will not have a material adverse effect on the financial position, results of operations and cash flows of OASIS.



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#### **Independent Auditors' Report On Supplementary Information**

Board of Directors The OASIS Institute St. Louis, Missouri

We have audited the consolidated financial statements of The OASIS Institute and Supporting Organizations as of and for the years ended December 31, 2014 and 2013, and our report thereon dated May 7, 2015 which expressed an unmodified opinion on those consolidated financial statements, appears on pages 1 and 2. Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating statements of financial position and activities, which are the responsibility of management, are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information has not been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

May 7, 2015

Rulin Brown LLP



## CONSOLIDATING STATEMENT OF FINANCIAL POSITION December 31, 2014

Assets

	The Institute	Albuquerque	Indianapolis	Pacific Region	San Antonio	San Diego	Tucson	Eliminations	Total
•									
Cash and cash equivalents	\$ 1,007,867	\$ 107,751	\$ 54,312	\$ 40,314	\$ 4,941	\$ 140,932	\$ 40,620	\$ - \$	1,396,737
Accounts receivable	5,557	_	_	_	27,564	10,500	_	_	43,621
Grants receivable	22,431	_	_	53,117	_	_	_	_	75,548
Promises to give	1,801,627	4,507	_	_	_	_	_	_	1,806,134
Due from OASIS/OASIS Programs	52,907	28,603	38,267	24,268	8,609	25,752	85	(173,890)	4,601
Prepaid expenses and other assets	21,486	6,862	13,111	8,088	3,175	20,207	1,462	_	74,391
Investments	2,680,445	_	_	_	_	468,791	_	_	3,149,236
Furniture, equipment and leasehold improvements (net of									
accumulated depreciation and amortization of \$821,481)	105,479	73,019	7,885	22,268	38,209	33,517	1,597	_	281,974
Total Assets	\$ 5,697,799	\$ 220,742	\$ 113,575	\$ 148,055	\$ 82,498	\$ 699,699	\$ 43,764	\$ (173,890) \$	6,832,242
		Lia	abilities And Net	Assets					
Liabilities									
Current maturities of capital lease									
obligations	\$ —	\$ —	\$ —	\$ 5,924	\$ —	\$ —	\$ —	\$ - \$	5,924
Accounts payable and accrued expenses	124,180	11,339	27,670	20,500	28,574	33,209	_	(11,952)	233,520
Deferred program revenue	3,645	_	704	_	_	_	_	_	4,349
Due to OASIS/OASIS Programs	194,577	_	3,340	30,801	_	_	2,314	(161,938)	69,094
Due to BJH	341,109	_	_	_	_	_	_	_	341,109
Capital lease obligations - long term	_	_	_	16,401	_	_	_	_	16,401
Annuity payable	_	15,194	_	_	_	_	_	_	15,194
Total Liabilities	663,511	26,533	31,714	73,626	28,574	33,209	2,314	(173,890)	685,591
Net Assets									
Unrestricted	3,022,430	180,143	3,939	(6,441)	23,924	657,849	583	_	3,882,427
Temporarily restricted	2,011,858	14,066	77,922	80,870	30,000	8,641	40,867	_	2,264,224
Total Net Assets	5,034,288	194,209	81,861	74,429	53,924	666,490	41,450	_	6,146,651
Total Liabilities And Net Assets	\$ 5,697,799	\$ 220,742	\$ 113,575	\$ 148,055	\$ 82,498	\$ 699,699	\$ 43,764	\$ (173,890) \$	6,832,242

## CONSOLIDATING STATEMENT OF FINANCIAL POSITION December 31, 2013

Assets

	The				Pacific			San	San			
	Institute	Albuquerque	Indian	apolis	Region	Pittsbu	gh A	ntonio	Diego	Tucson	Eliminations	Total
Cash and cash equivalents	\$ 853,870	\$ 182,461	1 \$	15,354	\$ 33,006	\$ 2,	949 \$	24,195	\$ 224,573	\$ 11,284	\$ — \$	1,347,692
Accounts receivable	9,470	_	=	_			_	· —	25,664	1,016	(7,044)	29,106
Grants receivable	_	4,818	3	_	25,158		_	24,329	_	_	_	54,305
Promises to give - short term	2,822,394	10,698	3	14,400	_		_	_	_	3,000	(14,400)	2,836,087
Due from OASIS/OASIS Programs	40,719	3,507	7	30,763	52,340		_	_	_	12,000	(139,045)	284
Prepaid expenses and other assets	26,390	6,698	3	13,214	5,320		416	3,765	19,647	748	_	76,193
Investments	2,918,152	_	=	_	_		_	_	454,442	_	_	3,372,594
Promises to give - long term	129,298	_	=	_	_		_	_	_	_	_	129,298
Furniture, equipment and leasehold improvements												
(net of accumulated depreciation of \$744,745)	85,526	1,397	7	5,159	28,214		_	43,421	34,789	2,668		201,174
Total Assets	\$ 6,885,819	\$ 209,569	\$	78,890	\$ 144,038	\$ 3,	365 \$	95,710	\$ 759,115	\$ 30,716	\$ (160,489) \$	8,046,733
Liabilities												
Current maturities of capital lease												
obligations	\$ —	\$ -	- \$	_	\$ 5,773	\$	- \$	_	\$ —	\$ —	\$ - \$	5,773
Accounts payable and accrued expenses	163,145	16,144	1	29,799	28,394		_	21,502	30,742	19,072	(1,474)	007.004
Deferred program revenue	5,977	_	=	2,435								307,324
Due to OASIS/OASIS Programs					_		_	_	_	_	_	8,412
Due to Official official Frograms	173,100	4,209	9	4,012	22,931		468	1,986	_	4,716	(159,015)	
Due to BJH	$173,100 \\ 352,452$	4,209	) -				468 —	1,986 —	_ _ _			8,412
		4,209 — —	-	4,012	22,931			1,986 —	- - -		(159,015)	8,412 52,407
Due to BJH	352,452	_	-	4,012	22,931 —		_	_	_	4,716	(159,015)	8,412 52,407 352,452
Due to BJH Capital lease obligations - long term	352,452		-	4,012	22,931 — 21,868		<u>-</u>		_	4,716	(159,015) — —	8,412 52,407 352,452 21,868
Due to BJH Capital lease obligations - long term Total Liabilities	352,452		- - 3	4,012	22,931 — 21,868		<u>-</u>		_	4,716	(159,015) — —	8,412 52,407 352,452 21,868
Due to BJH Capital lease obligations - long term Total Liabilities  Net Assets	352,452 ————————————————————————————————————	20,353	3	4,012 — 36,246	22,931 — 21,868 78,966	1,		23,488	30,742	4,716 — — — — 23,788	(159,015) — —	8,412 52,407 352,452 21,868 748,236
Due to BJH Capital lease obligations - long term Total Liabilities  Net Assets Unrestricted	352,452 ————————————————————————————————————	20,355	- - 3 5	4,012 ————————————————————————————————————	22,931 — 21,868 78,966 5,070	1,		23,488	30,742	4,716 — — — — — — 23,788 4,980	(159,015)	8,412 52,407 352,452 21,868 748,236

## CONSOLIDATING STATEMENT OF ACTIVITIES Page 1 Of 4

		The Institute			Albuquerque			Indianapolis	
		Temporarily			Temporarily			Temporarily	
	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total
Public Support									
Contributions and grants	\$ 1,481,636	\$ 1,431,962	\$ 2,913,598	\$ 108,553	\$ 12,570	\$ 121,123	\$ 318,123	\$ 70,122	\$ 388,245
Government grants	120,717	_	120,717	_	_	_	_	_	_
In-kind contributions	417,793	_	417,793	16,698	_	16,698	277,406	_	277,406
Total Public Support	2,020,146	1,431,962	3,452,108	125,251	12,570	137,821	595,529	70,122	665,651
Revenues And Gains									
Program revenue	251,504	_	251,504	247,265	_	247,265	237,577	_	237,577
Fee revenue	92,293	_	92,293	_	_	_	_	_	_
Interest and dividends	48,355	_	48,355	32	_	32	_	_	_
Realized gains on investments	4,740	_	4,740	_	_	_	_	_	_
Unrealized gains on investments	145,583	_	145,583	_	_	_	_	_	_
Other	_	_	_	380	_	380	_	_	_
Total Revenues And Gains	542,475	_	542,475	247,677		247,677	237,577		237,577
Total Public Support, Revenues And Gains	2,562,621	1,431,962	3,994,583	372,928	12,570	385,498	833,106	70,122	903,228
Net Assets Released From Restrictions	2,993,593	(2,993,593)		22,355	(22,355)		35,781	(35,781)	
Total Support, Revenues And Gains	5,556,214	(1,561,631)	3,994,583	395,283	(9,785)	385,498	868,887	34,341	903,228
Expenses									
Program services:									
Education	465,716	_	465,716	169,710	_	169,710	230,853	_	230,853
Health	2,183,518	_	2,183,518	12,052	_	12,052	359,767	_	359,767
Technology	632,602	_	632,602	_	_	_	29,115	_	29,115
Volunteer service	674,713	_	674,713	101,338	_	101,338	89,157	_	89,157
Total Program Services	3,956,549	_	3,956,549	283,100	_	283,100	708,892	_	708,892
Supporting activities:									
General and administrative	804,925	_	804,925	70,228	_	70,228	111,381	_	111,381
Fundraising	389,966	_	389,966	27,177	_	27,177	43,738	_	43,738
Total Expenses	5,151,440		5,151,440	380,505	_	380,505	864,011	_	864,011
Increase (Decrease) In Net Assets	404,774	(1,561,631)	(1,156,857)	14,778	(9,785)	4,993	4,876	34,341	39,217
Net Assets - Beginning Of Year	2,617,656	3,573,489	6,191,145	165,365	23,851	189,216	(937)	43,581	42,644
Net Assets - End Of Year	\$ 3,022,430	\$ 2,011,858	\$ 5,034,288	\$ 180,143	\$ 14,066	\$ 194,209	\$ 3,939	\$ 77,922	\$ 81,861

## CONSOLIDATING STATEMENT OF ACTIVITIES Page 2 Of 4

		Pacific Region			Pittsburgh		San Antonio			
	•	Temporarily			Temporarily			Temporarily		
	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total	
Public Support										
Contributions and grants	\$ 231,513	\$ 79,936	\$ 311,449	\$ —	\$ —	\$ —	\$ 11,283	\$ 166,977	\$ 178,260	
Government grants	99,910	_	99,910	_	_	_	91,799	_	91,799	
In-kind contributions	434,639	_	434,639	_	_	_	160,365	_	160,365	
Total Public Support	766,062	79,936	845,998	_	_	_	263,447	166,977	430,424	
Revenues And Gains										
Program revenue	166,182	_	166,182	_	_	_	124,614	_	124,614	
Fee revenue	_	_	_	_	_	_	_	_	_	
Interest and dividends	_	_	_	_	_	_	10	_	10	
Realized gains on investments	_	_	_	_	_	_	_	_	_	
Unrealized gains on investments	_	_	_	_	_	_	_	_	_	
Other	_	_	_	89	_	89	1,717	_	1,717	
Total Revenues And Gains	166,182	_	166,182	89	_	89	126,341	_	126,341	
Total Public Support, Revenues And Gains	932,244	79,936	1,012,180	89	_	89	389,788	166,977	556,765	
Net Assets Released From Restrictions	59,068	(59,068)		1,332	(1,332)		143,977	(143,977)		
Total Support, Revenues And Gains	991,312	20,868	1,012,180	1,421	(1,332)	89	533,765	23,000	556,765	
Expenses										
Program services:										
Education	252,018	_	252,018	_	_	_	136,461	_	136,461	
Health	323,643	_	323,643	_	_	_	181,036	_	181,036	
Technology	38,311	_	38,311	_	_	_	105,792	_	105,792	
Volunteer service	156,756	_	156,756	1,864	_	1,864	51,717	_	51,717	
Total Program Services	770,728	_	770,728	1,864	_	1,864	475,006	_	475,006	
Supporting activities:										
General and administrative	159,414	_	159,414	1,122	_	1,122	100,057	_	100,057	
Fundraising	72,681	_	72,681	_	_	_	_	_	_	
Total Expenses	1,002,823	_	1,002,823	2,986	_	2,986	575,063	_	575,063	
Increase (Decrease) In Net Assets	(11,511)	20,868	9,357	(1,565)	(1,332)	(2,897)	(41,298)	23,000	(18,298)	
Net Assets - Beginning Of Year	5,070	60,002	65,072	1,565	1,332	2,897	65,222	7,000	72,222	
Net Assets - End Of Year	\$ (6,441)	\$ 80,870	\$ 74,429	\$ —	\$ —	\$ —	\$ 23,924	\$ 30,000	\$ 53,924	

## CONSOLIDATING STATEMENT OF ACTIVITIES Page 3 Of 4

		San Diego			Tucson		Subtotal			
		Temporarily			Temporarily		•	Temporarily		
	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total	
Public Support										
Contributions and grants	\$ 119,285	\$ 111,860	\$ 231,145	\$ 4,318	\$ 40,767	\$ 45,085	\$ 2,274,711	\$ 1,914,194 \$	4,188,905	
Government grants	33,000	_	33,000	1,380	_	1,380	346,806	_	346,806	
In-kind contributions	272,945	_	272,945	5,232	_	5,232	1,585,078	_	1,585,078	
Total Public Support	425,230	111,860	537,090	10,930	40,767	51,697	4,206,595	1,914,194	6,120,789	
Revenues And Gains										
Program revenue	536,844	_	536,844	_	_	_	1,563,986	_	1,563,986	
Fee revenue	_	_	_	_	_	_	92,293	_	92,293	
Interest and dividends	15,996	_	15,996	_	_	_	64,393	_	64,393	
Realized gains on investments	_	_	_	_	_	_	4,740	_	4,740	
Unrealized gains on investments	_	_	_	_	_	_	145,583	_	145,583	
Other	_	_	_	55	_	55	2,241	_	2,241	
Total Revenues And Gains	552,840	_	552,840	55	_	55	1,873,236	_	1,873,236	
Total Public Support, Revenues And Gains	978,070	111,860	1,089,930	10,985	40,767	51,752	6,079,831	1,914,194	7,994,025	
Net Assets Released From Restrictions	105,945	(105,945)		1,848	(1,848)		3,363,899	(3,363,899)		
Total Support, Revenues And Gains	1,084,015	5,915	1,089,930	12,833	38,919	51,752	9,443,730	(1,449,705)	7,994,025	
Expenses										
Program services:										
Education	299,294	_	299,294	_	_	_	1,554,052	_	1,554,052	
Health	284,528	_	284,528	4,328	_	4,328	3,348,872	_	3,348,872	
Technology	77,460	_	77,460	_	_	_	883,280	_	883,280	
Volunteer service	207,990	_	207,990	8,971	_	8,971	1,292,506	_	1,292,506	
Total Program Services	869,272	_	869,272	13,299	_	13,299	7,078,710	_	7,078,710	
Supporting activities:										
General and administrative	161,028	_	161,028	3,931	_	3,931	1,412,086	_	1,412,086	
Fundraising	121,513	_	121,513	_	_	_	655,075	_	655,075	
Total Expenses	1,151,813	_	1,151,813	17,230	_	17,230	9,145,871		9,145,871	
Increase (Decrease) In Net Assets	(67,798)	5,915	(61,883)	(4,397)	38,919	34,522	297,859	(1,449,705)	(1,151,846)	
Net Assets - Beginning Of Year	725,647	2,726	728,373	4,980	1,948	6,928	3,584,568	3,713,929	7,298,497	
Net Assets - End Of Year	\$ 657,849	\$ 8,641	\$ 666,490	\$ 583	\$ 40,867	\$ 41,450	\$ 3,882,427	\$ 2,264,224 \$	6,146,651	

# CONSOLIDATING STATEMENT OF ACTIVITIES Page 4 Of 4 For The Year Ended December 31, 2014

		Eliminations		Total				
	·	Temporarily			Temporarily			
	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total		
Public Support								
Contributions and grants	\$ (706,883)	\$ —	\$ (706,883)	\$ 1,567,828	\$ 1,914,194	\$ 3,482,022		
Government grants	_	_	_	346,806	_	346,806		
In-kind contributions	(24,511)	_	(24,511)	1,560,567	_	1,560,567		
Total Public Support	(731,394)	_	(731,394)	3,475,201	1,914,194	5,389,395		
Revenues And Gains								
Program revenue	(2,970)	_	(2,970)	1,561,016	_	1,561,016		
Fee revenue	(57,175)	_	(57,175)	35,118	_	35,118		
Interest and dividends	_	_	_	64,393	_	64,393		
Realized gains on investments	_	_	_	4,740	_	4,740		
Unrealized gains on investments	_	_	_	145,583	_	145,583		
Other	_	_	_	2,241	_	2,241		
Total Revenues And Gains	(60,145)	_	(60,145)	1,813,091	_	1,813,091		
Total Public Support, Revenues And Gains	(791,539)	_	(791,539)	5,288,292	1,914,194	7,202,486		
Net Assets Released From Restrictions		_	_	3,363,899	(3,363,899)			
Total Support, Revenues And Gains	(791,539)	_	(791,539)	8,652,191	(1,449,705)	7,202,486		
Expenses								
Program services:								
Education	(33,770)	_	(33,770)	1,520,282	_	1,520,282		
Health	(515,902)	_	(515,902)	2,832,970	_	2,832,970		
Technology	(69,508)	_	(69,508)	813,772	_	813,772		
Volunteer service	(58,459)	_	(58,459)	1,234,047	_	1,234,047		
Total Program Services	(677,639)	_	(677,639)	6,401,071	_	6,401,071		
Supporting activities:								
General and administrative	(113,900)	_	(113,900)	1,298,186	_	1,298,186		
Fundraising	_	_	_	655,075	_	655,075		
Total Expenses	(791,539)		(791,539)	8,354,332	_	8,354,332		
Increase (Decrease) In Net Assets	_	_	_	297,859	(1,449,705)	(1,151,846)		
Net Assets - Beginning Of Year		_		3,584,568	3,713,929	7,298,497		
Net Assets - End Of Year	\$ —	\$ —	\$ —	\$ 3,882,427	\$ 2,264,224	\$ 6,146,651		

## CONSOLIDATING STATEMENT OF ACTIVITIES Page 1 Of 5

		The Institute			Albuquerque			Houston	
		Temporarily			Temporarily			Temporarily	
	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total
Public Support									
Contributions and grants	\$ 939,644	\$ 1,058,514	\$ 1,998,158	\$ 91,850	\$ 21,408	\$ 113,258	\$ —	\$ —	\$ —
Government grants	67,776	_	67,776	_	_	_	_	_	_
In-kind contributions	217,892	_	217,892	36,235	_	36,235	_	_	_
Total Public Support	1,225,312	1,058,514	2,283,826	128,085	21,408	149,493	_	_	_
Revenues And Gains (Losses)									
Program revenue	277,274	_	277,274	212,877	_	212,877	_	_	_
Fee revenue	85,939	_	85,939	_	_	_	_	_	_
Interest and dividends	51,115	_	51,115	40	_	40	_	_	_
Realized losses on investments	(5,281)	_	(5,281)	_	_	_	_	_	_
Unrealized gains on investments	177,156	_	177,156	_	_	_	_	_	_
Other	373	_	373	46	_	46	_	_	_
Total Revenues And Gains (Losses)	586,576	_	586,576	212,963	_	212,963	_	_	
Total Public Support, Revenues And Gains (Losses)	1,811,888	1,058,514	2,870,402	341,048	21,408	362,456	_	_	_
Net Assets Released From Restrictions	2,597,338	(2,597,338)	_	25,765	(25,765)		_	_	
Total Support, Revenues And Gains (Losses)	4,409,226	(1,538,824)	2,870,402	366,813	(4,357)	362,456	_	_	
Expenses									
Program services:									
Education	442,438	_	442,438	149,499	_	149,499	_	_	_
Health	2,193,497	_	2,193,497	8,150	_	8,150	121	_	121
Technology	606,813	_	606,813	_	_	_	_	_	_
Volunteer service	674,375	_	674,375	94,498	_	94,498	_	_	_
Total Program Services	3,917,123	_	3,917,123	252,147	_	252,147	121	_	121
Supporting activities:									
General and administrative	406,620	_	406,620	47,118	_	47,118	_	_	_
Fundraising	494,455	_	494,455	24,685	_	24,685	_	_	_
Total Expenses	4,818,198	_	4,818,198	323,950	_	323,950	121		121
Increase (Decrease) In Net Assets	(408,972)	(1,538,824)	(1,947,796)	42,863	(4,357)	38,506	(121)	_	(121)
Net Assets - Beginning Of Year	3,026,628	5,112,313	8,138,941	122,502	28,208	150,710	121	_	121
Net Assets - End Of Year	\$ 2,617,656	\$ 3,573,489	\$ 6,191,145	\$ 165,365	\$ 23,851	\$ 189,216	\$ —	\$ —	\$ <u> </u>

## CONSOLIDATING STATEMENT OF ACTIVITIES Page 2 Of 5

		Indianapolis		No	rthwest Regiona	al	]	Pacific Region	
		Temporarily		,	Temporarily			Temporarily	
	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total
Public Support									
Contributions and grants	\$ 176,028	\$ 43,581	\$ 219,609	\$ —	\$ —	\$ —	\$ 267,858	\$ 32,542	\$ 300,400
Government grants	_	_	_	_	_	_	94,500	_	94,500
In-kind contributions	273,223	_	273,223	_	_	_	420,260	_	420,260
Total Public Support	449,251	43,581	492,832	_	_	_	782,618	32,542	815,160
Revenues And Gains (Losses)									
Program revenue	199,833	_	199,833	_	_	_	182,171	_	182,171
Fee revenue	_	_	_	_	_	_	_	_	· —
Interest and dividends	_	_	_	_	_	_	_	_	_
Realized losses on investments	_	_	_	_	_	_	_	_	_
Unrealized gains on investments	_	_	_	_	_	_	_	_	_
Other	3,689	_	3,689	_	_	_	965	_	965
Total Revenues And Gains (Losses)	203,522	_	203,522	_	_	_	183,136	_	183,136
Total Public Support, Revenues And Gains (Losses)	652,773	43,581	696,354	_	_	_	965,754	32,542	998,296
Net Assets Released From Restrictions	3,022	(3,022)	_	_	_	_	14,797	(14,797)	<u> </u>
Total Support, Revenues And Gains (Losses)	655,795	40,559	696,354		_		980,551	17,745	998,296
Expenses									
Program services:									
Education	234,652	_	234,652	_	_	_	250,330	_	250,330
Health	271,596	_	271,596	53,669	_	53,669	332,720	_	332,720
Technology	42,315	_	42,315	_	_	_	39,121	_	39,121
Volunteer service	77,831	_	77,831	_	_	_	140,854	_	140,854
Total Program Services	626,394		626,394	53,669	_	53,669	763,025	_	763,025
Supporting activities:	,		0_0,00	,		,	,		,
General and administrative	90,482	_	90,482	468	_	468	163,586	_	163,586
Fundraising	42,009	_	42,009	106	_	106	54,318	_	54,318
Total Expenses	758,885	_	758,885	54,243	_	54,243	980,929	_	980,929
Increase (Decrease) In Net Assets	(103,090)	40,559	(62,531)	(54,243)	_	(54,243)	(378)	17,745	17,367
Net Assets - Beginning Of Year	102,153	3,022	105,175	54,243	_	54,243	5,448	42,257	47,705
Net Assets - End Of Year	\$ (937)	\$ 43,581	\$ 42,644	\$ —	\$ —	\$ —	\$ 5,070	\$ 60,002	\$ 65,072

## CONSOLIDATING STATEMENT OF ACTIVITIES Page 3 Of 5

			Pittsburg	h				San	Antonio				San Diego		
		7	Temporari	ly				Temp	orarily				Temporarily	rily	
	Unrestr	ricted	Restricte	d	T	Total	Unrestricted	Res	stricted		Total	Unrestricted	Restricted	Tot	
Public Support															
Contributions and grants	\$	403	\$ -	_	\$	403	\$ 112,234	\$	7,000	\$ 1	19,234	\$ 175,271	\$ 2,726	\$ 177,9	
Government grants		_		_		_	88,425		_		88,425	15,575	_	15,5	
In-kind contributions		17,799		_	17	7,799	253,455		_	2	53,455	262,474	_	262,4	
Total Public Support		18,202	-	_	18	8,202	454,114		7,000	4	61,114	453,320	2,726	456,0	
Revenues And Gains (Losses)															
Program revenue		_	-	_		_	132,582		_	1	32,582	486,356	_	486,3	
Fee revenue		_	=	_		_	_		_		_	_	_	-	
Interest and dividends		_	=	_		_	16		_		16	14,149	_	14,1	
Realized losses on investments		_	-	_		_	_		_		_	_	_	=	
Unrealized gains on investments		_	=	_		_	_		_		_	_	_	-	
Other		_	-	_		_	2,551		_		2,551	6,654	_	6,6	
Total Revenues And Gains (Losses)		_	-	_		_	135,149	ı	_	1	35,149	507,159	_	507,1	
Total Public Support, Revenues And Gains (Losses)	:	18,202	-	_	18	8,202	589,263		7,000	5	96,263	960,479	2,726	963,2	
Net Assets Released From Restrictions		3,200	(3,20	00)		_	22,500	ı	(22,500)			11,912	(11,912	2)	
Total Support, Revenues And Gains (Losses)	2	21,402	(3,20	00)	18	8,202	611,763		(15,500)	5	96,263	972,391	(9,186	963,2	
Expenses															
Program services:															
Education		_	-	_		_	123,833		_	1	23,833	312,009	_	312,0	
Health		_	-	_		_	222,009		_	2	22,009	267,228	_	267,2	
Technology		_	=	_		_	104,932		_	1	04,932	72,137	_	72,1	
Volunteer service	5	20,999		_	20	0,999	60,251		_		60,251	174,169	_	174,1	
Total Program Services	5	20,999			20	0,999	511,025		_	5	11,025	825,543	_	825,5	
Supporting activities:															
General and administrative		3,518	=	_	:	3,518	83,094		_		83,094	144,570	_	144,5	
Fundraising		_	=	_		_	32,085		_		32,085	66,504	_	- 66,5	
Total Expenses	5	24,517	-	_	24	4,517	626,204			6	26,204	1,036,617	_	1,036,6	
Increase (Decrease) In Net Assets		(3,115)	(3,20	00)	(6	6,315)	(14,441)	)	(15,500)	(	(29,941)	(64,226	(9,186	(73,4	
Net Assets - Beginning Of Year		4,680	4,55	32	(	9,212	79,663		22,500	1	02,163	789,873	11,915	801,7	
Net Assets - End Of Year	\$	1,565	\$ 1,33	32	\$ 2	2,897	\$ 65,222	\$	7,000	\$	72,222	\$ 725,647	\$ 2,726	s \$ 728,3	

# CONSOLIDATING STATEMENT OF ACTIVITIES Page 4 Of 5 For The Year Ended December 31, 2013

	Tucson Temporarily			Subtotal			
				Temporarily			
	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total	
Public Support							
Contributions and grants	\$ 145,175	\$ 1,849	\$ 147,024	\$ 1,908,463	\$ 1,167,620	\$ 3,076,083	
Government grants	1,880	_	1,880	268,156	_	268,156	
In-kind contributions	156,202	_	156,202	1,637,540	_	1,637,540	
Total Public Support	303,257	1,849	305,106	3,814,159	1,167,620	4,981,779	
Revenues And Gains							
Program revenue	128,050	_	128,050	1,619,143	_	1,619,143	
Fee revenue	<u> </u>	_	_	85,939	_	85,939	
Interest and dividends	<u> </u>	_	_	65,320	_	65,320	
Realized losses on investments	<u> </u>	_	_	(5,281)	_	(5,281)	
Unrealized gains on investments	<u> </u>	_	_	177,156	_	177,156	
Other	3,998	_	3,998	18,276	_	18,276	
Total Revenues And Gains (Losses)	132,048	_	132,048	1,960,553	_	1,960,553	
Total Public Support, Revenues And Gains (Losses)	435,305	1,849	437,154	5,774,712	1,167,620	6,942,332	
Net Assets Released From Restrictions	19,030	(19,030)	_	2,697,564	(2,697,564)		
Total Support, Revenues And Gains (Losses)	454,335	(17,181)	437,154	8,472,276	(1,529,944)	6,942,332	
Expenses							
Program services:							
Education	120,070	_	120,070	1,632,831	_	1,632,831	
Health	128,657	_	128,657	3,477,647	_	3,477,647	
Technology	20,945	_	20,945	886,263	_	886,263	
Volunteer service	66,562	_	66,562	1,309,539	_	1,309,539	
Total Program Services	336,234	_	336,234	7,306,280	_	7,306,280	
Supporting activities:							
General and administrative	71,738	_	71,738	1,011,194	_	1,011,194	
Fundraising	32,349	_	32,349	746,511	_	746,511	
Total Expenses	440,321		440,321	9,063,985	_	9,063,985	
Increase (Decrease) In Net Assets	14,014	(17,181)	(3,167)	(591,709)	(1,529,944)	(2,121,653)	
Net Assets - Beginning Of Year	(9,034)	19,129	10,095	4,176,277	5,243,873	9,420,150	
Net Assets - End Of Year	\$ 4,980	\$ 1,948	\$ 6,928	\$ 3,584,568	\$ 3,713,929	\$ 7,298,497	

## CONSOLIDATING STATEMENT OF ACTIVITIES Page 5 Of 5

		Eliminations			Total			
		Temporarily			Temporarily			
	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total		
Public Support								
Contributions and grants	\$ (655,731)	\$ —	\$ (655,731)	\$ 1,252,732	\$ 1,167,620	\$ 2,420,352		
Government grants	_	_	_	268,156	_	268,156		
In-kind contributions	_	_	_	1,637,540	_	1,637,540		
Total Public Support	(655,731)	_	(655,731)	3,158,428	1,167,620	4,326,048		
Revenues And Gains (Losses)								
Program revenue	(12,593)	_	(12,593)	1,606,550	_	1,606,550		
Fee revenue	(77,329)	_	(77,329)	8,610	_	8,610		
Interest and dividends	_	_	_	65,320	_	65,320		
Realized losses on investments	_	_	_	(5,281)	_	(5,281)		
Unrealized gains on investments	_	_	_	177,156	_	177,156		
Other	_	_	_	18,276	_	18,276		
Total Revenues And Gains (Losses)	(89,922)	_	(89,922)	1,870,631	_	1,870,631		
Total Public Support, Revenues And Gains (Losses)	(745,653)	_	(745,653)	5,029,059	1,167,620	6,196,679		
Net Assets Released From Restrictions				2,697,564	(2,697,564)			
Total Support, Revenues And Gains (Losses)	(745,653)		(745,653)	7,726,623	(1,529,944)	6,196,679		
Expenses								
Program services:								
Education	(20,443)	_	(20,443)	1,612,388	_	1,612,388		
Health	(447,079)	_	(447,079)	3,030,568	_	3,030,568		
Technology	(44,405)	_	(44,405)	841,858	_	841,858		
Volunteer service	(81,001)	_	(81,001)	1,228,538	_	1,228,538		
Total Program Services	(592,928)	_	(592,928)	6,713,352	_	6,713,352		
Supporting activities:								
General and administrative	(129,170)	_	(129,170)	882,024	_	882,024		
Fundraising	(23,555)	_	(23,555)	722,956	_	722,956		
Total Expenses	(745,653)		(745,653)	8,318,332		8,318,332		
Increase (Decrease) In Net Assets	_	_	_	(591,709)	(1,529,944)	(2,121,653)		
Net Assets - Beginning Of Year		_	_	4,176,277	5,243,873	9,420,150		
Net Assets - End Of Year	\$ —	\$ —	\$ —	\$ 3,584,568	\$ 3,713,929	\$ 7,298,497		