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***THE OASIS INSTITUTE  
AND SUPPORTING ORGANIZATIONS  
CONSOLIDATED FINANCIAL STATEMENTS  
DECEMBER 31, 2017***

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## Independent Auditors' Report

Board of Directors  
The Oasis Institute  
St. Louis, Missouri

### Report On The Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of The Oasis Institute and Supporting Organizations, which comprise the consolidated statement of financial position as of December 31, 2017 and 2016, and the related consolidated statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements.

### *Management's Responsibility For The Consolidated Financial Statements*

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditors' Responsibility*

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We did not audit the 2017 financial statements of San Diego Oasis, which statements reflect total assets constituting 16% as of December 31, 2017, and total revenues constituting 19% for the year then ended of the related consolidated totals. We did not audit the 2017 financial statements of San Antonio Oasis, which statements reflected total assets constituting 3% as of December 31, 2017, and total revenues constituting 10% for the year then ended of the related consolidated totals. Those statements were audited by other auditors whose reports have been furnished to us, and our opinion, insofar as it relates to the amounts included for San Diego Oasis and San Antonio Oasis, is based solely on the reports of the other auditors. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

***Opinion***

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of The Oasis Institute and Supporting Organizations as of December 31, 2017 and 2016, and the changes in their net assets and their cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

*RubinBrown LLP*

May 2, 2018

**THE OASIS INSTITUTE AND SUPPORTING ORGANIZATIONS**  
**CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

**Assets**

	<b>December 31,</b>	
	<b>2017</b>	<b>2016</b>
Cash and cash equivalents	\$ 1,479,611	\$ 1,613,364
Accounts receivable	50,297	69,729
Due from vendor	29,865	20,518
Grants receivable	78,444	187,690
Promises to give - short term (Note 4)	679,597	807,228
Due from Oasis Programs (Note 5)	17,380	5,136
Prepaid expenses and other assets	65,568	63,887
Investments (Note 3)	2,860,420	2,540,254
Furniture, equipment and leasehold improvements (net of accumulated depreciation and amortization of \$938,538 in 2017 and \$968,875 in 2016) (Note 8)	429,938	256,414
<b>Total Assets</b>	<b>\$ 5,691,120</b>	<b>\$ 5,564,220</b>

**Liabilities And Net Assets**

**Liabilities**

Current maturities of capital lease obligations (Note 8)	\$ —	\$ 5,924
Accounts payable and accrued expenses	227,489	257,560
Deferred program revenue	91,464	81,691
Due to Oasis Programs (Note 5)	148,607	80,586
Due to BJH (Note 6)	375,748	354,046
Capital lease obligations - long term (Note 8)	—	5,467
Annuities payable (Note 9)	24,594	23,236
<b>Total Liabilities</b>	<b>867,902</b>	<b>808,510</b>

**Net Assets**

Unrestricted	3,163,051	2,998,700
Temporarily restricted (Note 10)	1,660,167	1,757,010
<b>Total Net Assets</b>	<b>4,823,218</b>	<b>4,755,710</b>

<b>Total Liabilities And Net Assets</b>	<b>\$ 5,691,120</b>	<b>\$ 5,564,220</b>
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# THE OASIS INSTITUTE AND SUPPORTING ORGANIZATIONS

## CONSOLIDATED STATEMENT OF ACTIVITIES For The Years Ended December 31, 2017 And 2016

	2017			2016		
	Unrestricted	Temporarily Restricted	Total	Unrestricted	Temporarily Restricted	Total
<b>Public Support</b>						
Contributions and grants (Note 11)	\$ 1,934,244	\$ 1,535,991	\$ 3,470,235	\$ 1,416,184	\$ 1,226,159	\$ 2,642,343
Government grants	852,054	—	852,054	833,238	—	833,238
In-kind contributions (Note 12)	1,326,826	—	1,326,826	1,489,954	—	1,489,954
<b>Total Public Support</b>	4,113,124	1,535,991	5,649,115	3,739,376	1,226,159	4,965,535
<b>Revenues And Gains (Losses)</b>						
Program revenue	1,708,109	—	1,708,109	1,727,218	—	1,727,218
Partner revenue	128,372	—	128,372	135,055	—	135,055
Fee revenue	59,396	—	59,396	35,490	—	35,490
Interest and dividends	51,478	—	51,478	49,276	—	49,276
Realized gains on investments (Note 3)	36,946	—	36,946	3,012	—	3,012
Unrealized gains on investments (Note 3)	236,107	—	236,107	140,751	—	140,751
Change in fair value of charitable gift annuity	(2,352)	—	(2,352)	(2,397)	—	(2,397)
Other	63,678	—	63,678	30,638	—	30,638
<b>Total Revenues And Gains (Losses)</b>	2,281,734	—	2,281,734	2,119,043	—	2,119,043
<b>Total Public Support, Revenues And Gains (Losses)</b>	6,394,858	1,535,991	7,930,849	5,858,419	1,226,159	7,084,578
<b>Net Assets Released From Restrictions (Note 10)</b>	1,632,834	(1,632,834)	—	2,078,190	(2,078,190)	—
<b>Total Support, Revenues And Gains (Losses)</b>	8,027,692	(96,843)	7,930,849	7,936,609	(852,031)	7,084,578
<b>Expenses</b>						
Program services:						
Education	1,511,360	—	1,511,360	1,474,789	—	1,474,789
Health	2,366,581	—	2,366,581	2,472,429	—	2,472,429
Technology literacy	644,375	—	644,375	758,384	—	758,384
Volunteer service	1,126,902	—	1,126,902	1,128,762	—	1,128,762
<b>Total Program Services</b>	5,649,218	—	5,649,218	5,834,364	—	5,834,364
Supporting activities:						
General and administrative	1,588,257	—	1,588,257	1,507,919	—	1,507,919
Fundraising	625,866	—	625,866	572,772	—	572,772
<b>Total Expenses</b>	7,863,341	—	7,863,341	7,915,055	—	7,915,055
<b>Increase (Decrease) In Net Assets</b>	164,351	(96,843)	67,508	21,554	(852,031)	(830,477)
<b>Net Assets - Beginning Of Year</b>	2,998,700	1,757,010	4,755,710	2,977,146	2,609,041	5,586,187
<b>Net Assets - End Of Year</b>	\$ 3,163,051	\$ 1,660,167	\$ 4,823,218	\$ 2,998,700	\$ 1,757,010	\$ 4,755,710

# THE OASIS INSTITUTE AND SUPPORTING ORGANIZATIONS

## CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES

For The Year Ended December 31, 2017

	Program Services					Supporting Activities		
	Education	Health	Technology Literacy	Volunteer Service	Total	General And Administrative	Fundraising	Total
Salaries	\$ 513,434	\$ 818,513	\$ 213,720	\$ 470,284	\$ 2,015,951	\$ 707,461	\$ 351,445	\$ 3,074,857
Payroll taxes	41,916	66,309	16,994	38,403	163,622	56,822	28,197	248,641
Benefits	51,858	109,108	25,970	50,446	237,382	111,042	45,060	393,484
Program allocations*	14,087	95,761	49,392	15,064	174,304	—	—	174,304
Contract services and professional fees	55,604	167,095	94,892	63,992	381,583	187,410	15,133	584,126
Depreciation and amortization	16,864	21,976	4,742	15,409	58,991	22,076	11,728	92,795
Development	—	—	—	—	—	—	27,840	27,840
Dues and subscriptions	85	200	45	91	421	2,487	283	3,191
Equipment	11,154	29,244	2,724	22,783	65,905	21,448	6,485	93,838
Instructors	219,889	269,432	94,817	35,395	619,533	100	—	619,633
Insurance	—	—	—	355	355	26,711	—	27,066
Marketing	10,460	18,937	5,929	9,836	45,162	107,389	5	152,556
Meetings	1,149	2,192	207	2,535	6,083	5,053	4,326	15,462
Other	9,876	14,753	1,545	2,959	29,133	93,086	10,923	133,142
Postage	19,815	14,316	2,878	12,191	49,200	8,146	2,935	60,281
Printing	70,985	77,997	24,645	49,279	222,906	10,566	4,961	238,433
Program expenses	187,220	73,297	13,207	62,613	336,337	—	—	336,337
Rent**	243,718	509,001	73,989	186,463	1,013,171	186,126	91,442	1,290,739
Supplies	18,811	30,329	9,923	23,935	82,998	10,962	4,483	98,443
Telephone	11,883	18,600	3,109	12,912	46,504	18,119	6,837	71,460
Travel	12,056	28,795	5,434	18,611	64,896	13,253	13,783	91,932
Volunteers	496	726	213	33,346	34,781	—	—	34,781
	<b>\$ 1,511,360</b>	<b>\$ 2,366,581</b>	<b>\$ 644,375</b>	<b>\$ 1,126,902</b>	<b>\$ 5,649,218</b>	<b>\$ 1,588,257</b>	<b>\$ 625,866</b>	<b>\$ 7,863,341</b>

\* Funds transferred to programs in the Oasis network for local programming efforts.

\*\* Includes in-kind facilities rent of \$1,055,186 (Note 12).

# THE OASIS INSTITUTE AND SUPPORTING ORGANIZATIONS

## CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES

For The Year Ended December 31, 2016

	Program Services					Supporting Activities		
	Education	Health	Technology Literacy	Volunteer Service	Total	General And Administrative	Fundraising	Total
Salaries	\$ 439,639	\$ 904,962	\$ 350,274	\$ 432,963	\$ 2,127,838	\$ 631,569	\$ 289,693	\$ 3,049,100
Payroll taxes	33,584	64,242	23,717	33,587	155,130	47,458	22,341	224,929
Benefits	42,318	108,740	49,039	41,338	241,435	93,923	28,960	364,318
Program allocations*	175	227,901	14,557	13,514	256,147	—	—	256,147
Contract services and professional fees	43,977	128,835	76,073	83,032	331,917	241,075	8,942	581,934
Depreciation and amortization	12,656	17,913	4,259	14,705	49,533	18,595	10,296	78,424
Development	—	—	—	—	—	—	33,654	33,654
Dues and subscriptions	14	49	16	135	214	3,122	1,707	5,043
Equipment	2,254	19,160	8,573	8,526	38,513	35,162	1,946	75,621
Instructors	250,447	261,543	73,144	65,615	650,749	—	—	650,749
Insurance	1,161	3,998	1,327	1,786	8,272	16,299	1,496	26,067
Marketing	12,856	25,756	1,369	15,967	55,948	24,230	3,836	84,014
Meetings	1,668	3,665	413	4,605	10,351	4,276	6,399	21,026
Other	8,997	29,849	7,945	9,600	56,391	71,670	5,079	133,140
Postage	18,356	13,007	4,937	9,475	45,775	9,486	3,570	58,831
Printing	85,274	64,142	11,140	34,011	194,567	13,227	4,177	211,971
Program expenses	273,807	46,708	8,117	53,869	382,501	6,070	—	388,571
Rent**	222,178	466,656	97,838	234,609	1,021,281	243,891	141,153	1,406,325
Supplies	9,487	25,762	10,160	26,353	71,762	14,168	2,345	88,275
Telephone	8,229	21,824	11,697	10,506	52,256	17,468	4,964	74,688
Travel	7,201	22,185	3,788	5,678	38,852	15,032	2,187	56,071
Volunteers	511	15,532	1	28,888	44,932	1,198	27	46,157
	\$ 1,474,789	\$ 2,472,429	\$ 758,384	\$ 1,128,762	\$ 5,834,364	\$ 1,507,919	\$ 572,772	\$ 7,915,055

\* Funds transferred to programs in the Oasis network for local programming efforts.

\*\* Includes in-kind facilities rent of \$1,227,322 (Note 12).



# THE OASIS INSTITUTE AND SUPPORTING ORGANIZATIONS

## CONSOLIDATED STATEMENT OF CASH FLOWS

	For The Years	
	Ended December 31,	
	2017	2016
<b>Cash Flows From Operating Activities</b>		
Increase (decrease) in net assets	\$ 67,508	\$ (830,477)
Adjustments to reconcile increase (decrease) in net assets to net cash provided by (used in) operating activities:		
Depreciation and amortization	92,795	78,424
Change in fair value of charitable gift annuity	2,352	2,397
Gain on disposal of furniture, equipment and leasehold improvements	(1,296)	—
Realized gains on investments	(36,946)	(3,012)
Unrealized gains on investments	(236,107)	(140,751)
Changes in assets and liabilities:		
Decrease in accounts receivable	19,432	1,049
Increase in due from vendor	(9,347)	(496)
(Increase) decrease in grants receivable	109,246	(16,854)
Decrease in promises to give	127,631	699,765
Increase in prepaid expenses and other assets	(1,681)	(6,587)
Increase (decrease) in accounts payable and accrued expenses	12,065	(89,077)
Increase in deferred program revenue	9,773	67,528
Change in due to/due from Oasis programs, net	55,777	(1,219)
Increase in due to BJH	21,702	15,016
Increase in annuity payable	—	5,011
<b>Net Cash Provided By (Used In) Operating Activities</b>	<b>232,904</b>	<b>(219,283)</b>
<b>Cash Flows From Investing Activities</b>		
Proceeds from sale of investments	952,864	264,327
Purchase of investments	(999,977)	(125,643)
Payments for furniture, equipment and leasehold improvements	(314,452)	(47,305)
<b>Net Cash Provided By (Used In) Investing Activities</b>	<b>(361,565)</b>	<b>91,379</b>
<b>Cash Flows From Financing Activities</b>		
Principal payments on capital lease obligations	(4,098)	(5,467)
Payments on charitable gift annuity obligation	(994)	(1,325)
<b>Net Cash Used In Financing Activities</b>	<b>(5,092)</b>	<b>(6,792)</b>
<b>Net Decrease In Cash And Cash Equivalents</b>	<b>(133,753)</b>	<b>(134,696)</b>
<b>Cash And Cash Equivalents - Beginning Of Year</b>	<b>1,613,364</b>	<b>1,748,060</b>
<b>Cash And Cash Equivalents - End Of Year</b>	<b>\$ 1,479,611</b>	<b>\$ 1,613,364</b>
<b>Supplemental Disclosure Of Cash Flow Information</b>		
Leasehold improvements financed with accounts payable	\$ —	\$ 42,136

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# THE OASIS INSTITUTE AND SUPPORTING ORGANIZATIONS

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

December 31, 2017 And 2016

### 1. Summary Of Significant Accounting Policies

#### **Basis Of Accounting**

The consolidated financial statements of The Oasis Institute (the Institute) and Supporting Organizations (collectively, Oasis) have been prepared on the accrual basis of accounting. The Oasis Institute has determined it has/had a controlling financial interest in Albuquerque Oasis, Indianapolis Oasis, Pacific Region Oasis, San Antonio Oasis, and San Diego Oasis (Supporting Organizations).

During 2017, the Board of Pacific Region Oasis approved the dissolution of the entity. The net assets were initially transferred to the Institute on November 1, 2017 and subsequently transferred to WISE & Healthy Aging. This transition is expected to enhance the delivery of program services in the Pacific Region Oasis market.

#### **Basis Of Presentation**

Financial statement presentation follows the requirements of the Financial Accounting Standards Board for not-for-profit organizations, which require Oasis to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets. Oasis does not have any permanently restricted net assets as of December 31, 2017 or 2016.

#### **Estimates And Assumptions**

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could differ from those estimates.

#### **Cash Equivalents**

Oasis considers deposits that can be redeemed on demand and investments that have original maturities of less than three months, when purchased, to be cash equivalents.

Oasis places its cash and savings accounts with banking and brokerage institutions that are either insured by the Federal Deposit Insurance Corporation (FDIC), National Credit Union Administration (NCUA), or Securities Investor Protection coverage. At times, such amounts may be in excess of insured amounts.

## **THE OASIS INSTITUTE AND SUPPORTING ORGANIZATIONS**

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### Notes To Consolidated Financial Statements (*Continued*)

#### **Accounts Receivable**

Accounts receivable are stated at the amount management expects to collect from balances outstanding at year end. Based on management's assessment of its credit history with constituents having outstanding balances and current relationships with them, it believes that no valuation allowances are necessary for accounts receivable at December 31, 2017 or 2016.

#### **Promises To Give And Grants Receivable**

Unconditional promises to give are recognized as support in the period the promises are received. Conditional promises to give, which depend on specified future and uncertain events, are recognized as support when the conditions upon which they depend are substantially met.

Grants receivable are recognized as revenue in the period the grants are earned.

Promises to give and grants receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollected amounts through a charge to earnings and a credit to a valuation allowance based on its assessment of the current status of individual balances. Those balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to the receivable. Management believes that no valuation allowances are necessary for promises to give or grants receivable at December 31, 2017 or 2016.

#### **Investments**

Oasis accounts for its investments at fair value and follows guidance set forth by generally accepted accounting principles which provide a framework for measuring fair value of certain assets and liabilities and expands disclosures about fair value measurements. Gains or losses on sales of investments are determined on a specific cost identification basis. Unrealized gains and losses are determined based on year-end fair value fluctuations.

Oasis invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the consolidated statement of financial position.

## **THE OASIS INSTITUTE AND SUPPORTING ORGANIZATIONS**

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### Notes To Consolidated Financial Statements *(Continued)*

#### **Furniture, Equipment And Leasehold Improvements**

Furniture, equipment and leasehold improvements are carried at cost if purchased or fair value at date of donation if donated, less accumulated depreciation and amortization. Depreciation and amortization is computed using the straight-line method over periods ranging from three to fifteen years.

#### **Deferred Program Revenue**

All program fees received for classes scheduled to take place in the following year are recorded as deferred program revenue.

#### **Donated Services**

Various services have been donated to Oasis. Donated rent and supplies are recorded at fair value of similar facility space rented and supplies purchased at the date of donation. Donated services that meet the requirements under generally accepted accounting principles for recognition and therefore: (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by Oasis, are recorded at fair value at the date of donation as disclosed in Note 12. In addition, Oasis generated 290,522 and 383,500 volunteer hours in 2017 and 2016, respectively, which have not been recorded. These donated services have not been recognized as contributions in the financial statements since the aforementioned recognition criteria, as stated by generally accepted accounting principles, were not met.

#### **Restricted And Unrestricted Revenues And Public Support**

Oasis reports gifts of cash and other assets as unrestricted, temporarily restricted or permanently restricted, depending on the existence and/or nature of any donor restrictions. Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction is met in the same reporting period as receipt of the contribution.

All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a donor or time restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statement of activities as net assets released from restrictions. Oasis has adopted the policy of reporting net assets released from restriction upon completion of the donor restrictions, regardless of whether the cash has been received.

## **THE OASIS INSTITUTE AND SUPPORTING ORGANIZATIONS**

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### Notes To Consolidated Financial Statements (*Continued*)

#### **Description Of Program Services And Supporting Activities**

Oasis is a national educational organization designed to enhance the quality of life for mature adults, and includes a national network of Oasis programs in 50 cities. Oasis offers challenging programs in the arts, humanities, health, technology and volunteer service and creates opportunities for older adults to continue their personal growth and provide meaningful service to the community. Oasis was established in St. Louis in 1982.

These consolidated financial statements include the activities of the Institute and its Supporting Organizations. The Institute also implements its national programs and initiatives through strategic partnerships with other not-for-profit organizations across the country. The local financial activities generated by these Oasis centers and program sites are not included in these financial statements as those operational sites are part of the local partners and are not supporting organizations of the Institute. One example is Upstate Oasis in Syracuse, which operates as a program of The State University of New York Upstate Medical University.

The Institute receives funding that is allocated and distributed to the programs, including its Supporting Organizations, in support of their local efforts. The Institute also establishes operating and program standards, requires annual planning, budget preparation and program assessments, provides training in fundraising, communications and marketing, volunteer programs and in evidence-based health programs and develops curriculum. In 2016, the Institute began implementation of a five-year business plan designed to increase financial sustainability and growth throughout the Oasis network, which will be completed in 2020.

Program services and supporting activities include:

#### **Education**

The Institute supports the network in developing educational programs that address digital literacy through the Oasis Connections Technology Training Program and include topics on how to use iPads, iPhones, Internet, email, Facebook, accessibility for handheld devices and fraud and scam protection. The Institute works with the Supporting Organizations and other program locations throughout the country to implement them. The network designs and implements local educational programs in the areas of the arts, humanities and various other subjects. Topics range from creative writing and poetry to art history, performing and visual arts, international studies, United States and world history and current events. In 2017, enrollment in Oasis education classes across the country exceeded 134,000 with 14,093 new participants.

## THE OASIS INSTITUTE AND SUPPORTING ORGANIZATIONS

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### Notes To Consolidated Financial Statements (*Continued*)

#### **Health**

The Institute's health education program provides behavior-change classes emphasizing increasing awareness, knowledge and skills for older adults to address their individual health needs. Both nationally and locally developed, programs are implemented by the Supporting Organizations as well as non-supporting organization centers and program sites and consist of programs in the areas of nutrition, exercise, disease management, sensory changes, mental health, memory and general health promotion. The health education programs prioritize evidence-based health programs such as the Self-Management Resource Center's *Chronic Disease Self-Management* and *Diabetes Self-Management Programs*; *A Matter of Balance: Managing Concerns about Falls A Lay Leader Model* adapted and disseminated by MaineHealth; and *ExerStart*, a researched and tested introductory exercise program for older adults who are sedentary or have been recovering from illness or injury. The Institute collaborates with community partners, health care providers and third-party payers to provide effective health behavior change programs in community locations to improve long term health outcomes. Oasis' *CATCH Healthy Habits* is an evidence-based, intergenerational program that promotes increased physical activity and improved nutritional choices among older adult volunteer facilitators and children kindergarten through 5<sup>th</sup> grade in an after-school setting. Based on this curriculum, Oasis also developed *Healthy Habits for Adults* workshops that offer a nutrition lesson, healthy snack and an appropriate physical activity demonstration for older adults. *CATCH Healthy Habits* and *Healthy Habits for Adults* are currently offered in 12 cities, including four Supporting Organizations.

#### **Technology Literacy**

The Institute has developed a curriculum titled *Connections* that teaches adults how to use technology in order to stay connected with friends and family to decrease social isolation. Participants also gain or improve skills to engage in online activities such as managing benefits and healthcare/health monitoring. The curriculum is composed of more than 20 courses that are relevant to people in the Oasis demographic. These include *Facebook 1 & 2*, *Introduction to the Computer*, *Introduction to Email*, *Google Photos*, *Introduction to the Internet*, *iPad*, *iPhone*, *Mobile Accessibility*, *Safety and Privacy Online* and *Windows 10*. Eleven courses are translated into Spanish. The Supporting Organizations and other local program sites offer a wide range of technology courses to participants using the *Connections* curriculum. Enrollment in *Connections* classes has exceeded 114,000 since the program began in 2001.

## **THE OASIS INSTITUTE AND SUPPORTING ORGANIZATIONS**

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### Notes To Consolidated Financial Statements (*Continued*)

#### **Volunteer Service**

Oasis cooperated with 72 school districts to offer the *Oasis Intergenerational Tutoring Program* in 2017. This research-based program matches trained volunteer tutors with primary grade children to build reading skills, confidence, self-esteem and a positive attitude toward learning. Including the Supporting Organizations, the program operates in 20 cities and involves more than 4,400 trained tutors. Tutor training is provided throughout the year to new school districts joining the program and for new tutors in existing programs. Oasis offered a second intergenerational program in 2017, *CATCH Healthy Habits*, which engaged teams of volunteers to work with children in grades K-5 in after school or summer settings to build healthy habits for life. Oasis also provides information and training for other volunteer opportunities on a regular basis and encourages all aspects of volunteerism especially those opportunities that can engage older adults in contributing their time, talent and experience to help others. During 2017, 6,300 Oasis volunteers provided significant service in their communities. Volunteers also serve as proofreaders, administrative support personnel, instructors, class coordinators, computer instructors, health facilitators, peer counselors, speakers-bureau participants and storytellers.

#### **General And Administrative**

Oasis carries out functions necessary to provide coordination and articulation of the national and local program strategies including biannual participant surveys, sharing of best practices across the network, developing program evaluations and program content. Oasis also manages the national and local financial and budgetary responsibilities.

#### **Fundraising**

The Institute oversees and guides fundraising strategy on a national basis in order to strengthen the financial sustainability of the entire Oasis network. Each year, direct mail campaigns and online donor forms provide Oasis participants and donors with the opportunity to make financial contributions to support the organization's mission. The Institute also prepares and submits corporate and private foundation funding requests to develop new programs, and to maintain and expand existing programs delivered in St. Louis and throughout the Oasis network. Oasis Supporting Organizations also benefit from services provided by the Institute including research and qualification of donors/prospects, preparation of funding requests, coordination of gift accounting, acknowledgment and fulfillment and donor recognition.

## **THE OASIS INSTITUTE AND SUPPORTING ORGANIZATIONS**

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### Notes To Consolidated Financial Statements *(Continued)*

#### **Expense Allocation**

Expenses which are directly identifiable as related to specific functions are charged to those specific functions. Expenses related to multiple functions are allocated to those multiple functions based on periodic time and expense studies. Institute program allocations are charged to programs on the basis of the anticipated use of the funds provided within the Oasis network. General and administrative expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of Oasis.

#### **Reclassifications**

Certain 2016 amounts have been reclassified, when appropriate, to conform to the presentation used in 2017.

#### **Tax Status**

The Oasis Institute is exempt as an organization described in Section 501(c)(3) of the Internal Revenue Code. The Supporting Organizations are also exempt as organizations described in Section 501(c)(3) of the Internal Revenue Code under the group exemption granted to The Oasis Institute and its Supporting Organizations.

Oasis' federal tax returns for tax years 2014 and later remain subject to examination by taxing authorities.

#### **Subsequent Events**

Management evaluates subsequent events through the date the consolidated financial statements are available for issue, which is the date of the Independent Auditors' Report.

## **2. Operations And Relationship With Barnes-Jewish Hospital**

In September 1998, The Oasis Institute incorporated as an independent Missouri nonprofit public benefit corporation after operating many years as part of Barnes-Jewish Hospital (BJH). The Oasis Institute and BJH have entered into an agreement that provides for Oasis staff in St. Louis, Missouri to be employed by BJH and utilized by Oasis. Oasis reimburses BJH for 100% of the associated employee salary and benefit costs. This arrangement is not applicable to the Supporting Organizations.



## THE OASIS INSTITUTE AND SUPPORTING ORGANIZATIONS

### Notes To Consolidated Financial Statements (Continued)

### 3. Investments

Investments consist of:

	2017		2016	
	Cost	Fair Value	Cost	Fair Value
Vanguard Intermediate-Term Bond Fund	\$ 1,202,383	\$ 1,702,050	\$ 754,291	\$ 782,274
Vanguard 500 Index Fund	456,899	837,492	752,662	1,368,832
Equity securities	—	—	892	892
Funds held at San Diego Foundation	315,928	320,878	383,306	388,256
	<u>\$ 1,975,210</u>	<u>\$ 2,860,420</u>	<u>\$ 1,891,151</u>	<u>\$ 2,540,254</u>

Realized gains of \$36,946 and \$3,012 were recorded in 2017 and 2016, respectively. At December 31, 2017 and 2016, unrealized gains of \$236,107 and \$140,751, respectively, were recorded to adjust the investments to fair value.

Oasis accounts for investments at fair value as required by generally accepted accounting principles. Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The valuation techniques are required to maximize the use of observable inputs and minimize the use of unobservable inputs.

There are three general valuation techniques that may be used to measure fair value, as described below:

- Market approach - Uses prices and other relevant information generated by market transactions involving identical or comparable assets or liabilities.
- Cost approach - Based on the amount that currently would be required to replace the service capacity of an asset.
- Income approach - Uses valuation techniques to convert future amounts to a single present amount based on current market expectations about the future amounts.

## THE OASIS INSTITUTE AND SUPPORTING ORGANIZATIONS

### Notes To Consolidated Financial Statements (Continued)

Investments measured and reported at fair value are classified and disclosed in one of the following three categories:

- Level 1* Quoted prices that are readily available in active markets/exchanges for identical investments.
- Level 2* Pricing inputs other than quoted prices included within Level 1 that are observable for the investment, either directly or indirectly.
- Level 3* Significant pricing inputs that are unobservable for the investment and includes investments for which there is little, if any, market activity for the investment.

The following are the major categories of investments measured at fair value:

	2017			
	Level 1	Level 2	Level 3	Total
Vanguard Intermediate-Term Bond Fund	\$ 1,702,050	\$ —	\$ —	\$ 1,702,050
Vanguard 500 Index Fund	837,492	—	—	837,492
Funds held at San Diego Foundation	—	320,878	—	320,878
	<u>\$ 2,539,542</u>	<u>\$ 320,878</u>	<u>\$ —</u>	<u>\$ 2,860,420</u>

	2016			
	Level 1	Level 2	Level 3	Total
Vanguard Intermediate-Term Bond Fund	\$ 782,274	\$ —	\$ —	\$ 782,274
Vanguard 500 Index Fund	1,368,832	—	—	1,368,832
Equity securities	892	—	—	892
Funds held at San Diego Foundation	—	388,256	—	388,256
	<u>\$ 2,151,998</u>	<u>\$ 388,256</u>	<u>\$ —</u>	<u>\$ 2,540,254</u>

At December 31, 2017 and 2016, observable inputs, such as quoted prices for similar assets or liabilities, interest rates, prepayment spreads and credit risk, were utilized to value the Level 2 assets.

## THE OASIS INSTITUTE AND SUPPORTING ORGANIZATIONS

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Notes To Consolidated Financial Statements (*Continued*)

### 4. Promises To Give

As of December 31, 2017 and 2016, Oasis had the following unconditional promises to give:

	<u>2017</u>	<u>2016</u>
AgeSmart	\$ 29,340	\$ —
Anthem Foundation	267,000	302,559
BJH Foundation	160,274	204,038
Blue Cross Blue Shield	40,000	40,000
Charter Foundation	25,000	—
Doris Wolff Irrevocable Trust	40,923	—
Emerson	—	100,000
Missouri Foundation for Health	13,678	130,038
Retirement Research Foundation	50,000	—
Others	53,382	30,593
	<u>\$ 679,597</u>	<u>\$ 807,228</u>

### 5. Transactions With Oasis Programs

The balance due from Oasis Programs relates to amounts owed to the Institute for expenses paid on the Programs' behalf.

The balance due to Oasis Programs relates to cash collected and accounts receivable to be collected by the Institute on the Programs' behalf at December 31, 2017 and 2016.

### 6. Due To Barnes-Jewish Hospital (BJH)

The balance due to BJH at December 31, 2017 and 2016 consists of amounts owed for payments made on the Institute's behalf for payroll, related payroll taxes and benefits.

## **THE OASIS INSTITUTE AND SUPPORTING ORGANIZATIONS**

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Notes To Consolidated Financial Statements (*Continued*)

### **7. Retirement Plans**

The Institute participates in a single-employer noncontributory defined benefit pension plan (the Plan) administered by BJH covering substantially all Institute employees. Benefits are determined based on years of service and salary history. BJH is required to fund the plan based on an annual actuarial valuation. The 2017 and 2016 funding was at the rate of approximately 6% of participants' compensation. The Institute's share of the pension expense for the years ended December 31, 2017 and 2016 was approximately \$85,000 and \$88,000, respectively.

Additionally, the Institute participates in a multi-employer 401(k) plan administered by BJH, whereby employees can contribute a percentage of their salaries subject to the prescribed limitation. Under the multi-employer plan, employee contributions can be matched as determined annually by BJH. During 2017 and 2016, matching amounts of approximately \$24,200 and \$23,300 were contributed, respectively.

Further, San Antonio Oasis participates in a 403(b) plan and San Diego Oasis participates in an IRA plan whereby employees can contribute a percentage of their salaries subject to the prescribed limitation. Under these plans, employee contributions can be matched as determined annually. During 2017 and 2016, matching amounts of approximately \$6,700 and \$5,300, respectively, were contributed.

### **8. Capital Lease**

Oasis had entered into a capital lease on one piece of office equipment. Equipment costing \$27,641 with accumulated depreciation of \$17,038 at December 31, 2016 had been capitalized under capital leases and was included in furniture, equipment and leasehold improvements. The related amortization expense was included with depreciation and amortization expense. The equipment and the associated lease were disposed of in 2017.

## THE OASIS INSTITUTE AND SUPPORTING ORGANIZATIONS

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Notes To Consolidated Financial Statements (*Continued*)

### 9. Charitable Gift Annuities

In 2014, Albuquerque Oasis received a charitable gift annuity in the amount of \$25,000. Under the agreement, Albuquerque Oasis pays the donor equal quarterly installments at an annual amount totaling \$1,325. The assets held for the annuity were in the custody of The Oasis Institute at December 31, 2017 and 2016 and were initially recorded at fair value. In calculating the present value of the payments to be made, a discount rate of 11.5% was assumed, resulting in an annuity payable of \$17,484 and \$18,225 as of December 31, 2017 and 2016, respectively. Payments of \$994 and \$1,325 were made to the annuitants in 2017 and 2016, respectively.

In 2016, The Oasis Institute received a charitable gift annuity in the amount of \$10,000. Under the agreement, The Oasis Institute pays the donor equal semiannual installments at an annual amount totaling \$700. The assets held for the annuity were in the custody of The Oasis Institute at December 31, 2017 and 2016 and were initially recorded at fair value. In calculating the present value of the payments to be made, a discount rate of 7.1% was assumed, resulting in an annuity payable of \$7,110 and \$5,011 as of December 31, 2017 and 2016, respectively. For the year ended December 31, 2016, revenue from the annuity gift was \$4,989, which was included in contributions and grants in the consolidated statement of activities (Note 11). No payments were made to the annuitant in 2017 or 2016.

### 10. Net Assets

Temporarily restricted net assets at December 31, 2017 and 2016 consist of:

	<u>2017</u>	<u>2016</u>
Education	\$ —	\$ 19,246
Health	584,309	761,554
Technology literacy	391,467	75,483
Volunteer service	277,996	363,248
General	203,849	331,479
Other time restricted	202,546	206,000
	<u>\$ 1,660,167</u>	<u>\$ 1,757,010</u>

## THE OASIS INSTITUTE AND SUPPORTING ORGANIZATIONS

### Notes To Consolidated Financial Statements (Continued)

Net assets were released from donor-imposed restrictions as follows:

	<u>2017</u>	<u>2016</u>
Program restrictions	\$ 1,481,380	\$ 2,028,190
Other time restricted	151,454	50,000
	<u>\$ 1,632,834</u>	<u>\$ 2,078,190</u>

## 11. Contributions And Grants

Contributions and grants consist of:

	<u>2017</u>	<u>2016</u>
<b>Foundations</b>		
Anthem Foundation	\$ 267,000	\$ 406,912
AT&T Foundation	600,000	—
BJH Foundation	100,000	225,000
Blue Cross/Blue Shield	40,000	40,000
Hearst Foundation	75,000	—
May and Stanley Smith Charitable Trust	300,000	300,000
Nina Mason Pulliam Charitable Trust	75,000	—
Retirement Research Foundation	50,000	—
United HealthCare Services	60,000	50,000
Others	340,500	391,486
	<u>1,907,500</u>	<u>1,413,398</u>
<b>Corporate</b>		
BJC Healthcare	400,000	400,000
EcoMedia	60,000	—
Emerson	—	100,000
Humana Partners, Inc.	50,000	—
Others	318,477	264,376
	<u>828,477</u>	<u>764,376</u>
<b>Private</b>		
Individuals	734,258	459,580
Charitable gift annuity (Note 9)	—	4,989
	<u>734,258</u>	<u>464,569</u>
	<u>\$ 3,470,235</u>	<u>\$ 2,642,343</u>

## THE OASIS INSTITUTE AND SUPPORTING ORGANIZATIONS

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Notes To Consolidated Financial Statements (*Continued*)

### 12. In-Kind Contributions

In-kind contributions consist of:

	<u>2017</u>	<u>2016</u>
Facilities rent	\$ 1,055,186	\$ 1,227,322
Instructors and consultants	190,843	166,875
Other	80,797	95,757
	<u>\$ 1,326,826</u>	<u>\$ 1,489,954</u>

### 13. Commitments

Oasis leases office and facility space, as well as equipment, under various noncancellable leases expiring at various dates through 2025. Certain leases may be renewed for additional periods. Total lease expense was \$255,438 and \$195,903 in 2017 and 2016, respectively.

The future minimum rental commitments required under the leases at December 31, 2017 are as follows:

<u>Year</u>	<u>Amount</u>
2018	\$ 252,426
2019	208,951
2020	178,020
2021	150,596
2022	133,968
Thereafter	279,100
	<u>\$ 1,203,061</u>

### 14. Contingencies

Oasis is subject to claims and lawsuits that arise primarily in the ordinary course of operations. It is the opinion of management that the disposition or ultimate resolution of such claims and lawsuits will not have a material adverse effect on the financial position, results of operations and cash flows of Oasis.

## Independent Auditors' Report On Supplementary Information

Board of Directors  
The Oasis Institute  
St. Louis, Missouri

We have audited the consolidated financial statements of The Oasis Institute and Supporting Organizations as of and for the years ended December 31, 2017 and 2016, and our report thereon dated May 2, 2018 which expressed an unmodified opinion on those consolidated financial statements, appears on pages 1 and 2. Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating statements of financial position and activities, which are the responsibility of management, are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information has not been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

*RubinBrown LLP*

May 2, 2018



# THE OASIS INSTITUTE AND SUPPORTING ORGANIZATIONS

## CONSOLIDATING STATEMENT OF FINANCIAL POSITION

December 31, 2017

Assets							
	The Institute	Albuquerque	Indianapolis	San Antonio	San Diego	Eliminations	Total
Cash and cash equivalents	\$ 743,917	\$ 230,935	\$ 129,228	\$ 106,925	\$ 268,606	\$ —	\$ 1,479,611
Accounts receivable	18,646	—	—	35,968	150	(4,467)	50,297
Due from vendor	29,865	—	—	—	—	—	29,865
Grants receivable	68,444	—	—	—	10,000	—	78,444
Promises to give - short term	596,999	44,598	38,000	—	—	—	679,597
Due from Oasis/Oasis Programs	40,372	32,684	98,699	—	8,638	(163,013)	17,380
Prepaid expenses and other assets	25,746	9,639	9,899	3,880	16,404	—	65,568
Investments	2,374,287	165,255	—	—	320,878	—	2,860,420
Furniture, equipment and leasehold improvements (net of accumulated depreciation and amortization of \$938,538)	65,122	35,619	475	20,242	308,480	—	429,938
<b>Total Assets</b>	<b>\$ 3,963,398</b>	<b>\$ 518,730</b>	<b>\$ 276,301</b>	<b>\$ 167,015</b>	<b>\$ 933,156</b>	<b>\$ (167,480)</b>	<b>\$ 5,691,120</b>
Liabilities And Net Assets							
<b>Liabilities</b>							
Accounts payable and accrued expenses	\$ 49,897	\$ 25,799	\$ 28,449	\$ 17,042	\$ 112,108	\$ (5,806)	\$ 227,489
Deferred program revenue	60,623	—	30,841	—	—	—	91,464
Due to Oasis/Oasis Programs	297,553	8,003	4,725	—	—	(161,674)	148,607
Due to BJH	375,748	—	—	—	—	—	375,748
Annuities payable	7,110	17,484	—	—	—	—	24,594
<b>Total Liabilities</b>	<b>790,931</b>	<b>51,286</b>	<b>64,015</b>	<b>17,042</b>	<b>112,108</b>	<b>(167,480)</b>	<b>867,902</b>
<b>Net Assets</b>							
Unrestricted	2,028,395	307,077	(18,193)	90,390	755,382	—	3,163,051
Temporarily restricted	1,144,072	160,367	230,479	59,583	65,666	—	1,660,167
<b>Total Net Assets</b>	<b>3,172,467</b>	<b>467,444</b>	<b>212,286</b>	<b>149,973</b>	<b>821,048</b>	<b>—</b>	<b>4,823,218</b>
<b>Total Liabilities And Net Assets</b>	<b>\$ 3,963,398</b>	<b>\$ 518,730</b>	<b>\$ 276,301</b>	<b>\$ 167,015</b>	<b>\$ 933,156</b>	<b>\$ (167,480)</b>	<b>\$ 5,691,120</b>

# THE OASIS INSTITUTE AND SUPPORTING ORGANIZATIONS

## CONSOLIDATING STATEMENT OF FINANCIAL POSITION

December 31, 2016

### Assets

	The Institute	Albuquerque	Indianapolis	Pacific Region	San Antonio	San Diego	Eliminations	Total
Cash and cash equivalents	\$ 888,955	\$ 193,047	\$ 80,835	\$ 71,518	\$ 42,953	\$ 336,056	\$ —	\$ 1,613,364
Accounts receivable	35,241	—	—	2,806	36,918	—	(5,236)	69,729
Due from vendor	20,518	—	—	—	—	—	—	20,518
Grants receivable	120,336	—	—	57,354	—	10,000	—	187,690
Promises to give - short term	761,905	44,498	—	825	—	—	—	807,228
Due from Oasis/Oasis Programs	11,922	27,860	7,253	10,616	—	7,562	(60,077)	5,136
Prepaid expenses and other assets	12,965	5,777	9,818	10,245	3,700	21,382	—	63,887
Investments	2,086,045	65,953	—	—	—	388,256	—	2,540,254
Furniture, equipment and leasehold improvements (net of accumulated depreciation and amortization of \$968,875)	76,195	47,844	1,854	10,725	25,664	94,132	—	256,414
<b>Total Assets</b>	<b>\$ 4,014,082</b>	<b>\$ 384,979</b>	<b>\$ 99,760</b>	<b>\$ 164,089</b>	<b>\$ 109,235</b>	<b>\$ 857,388</b>	<b>\$ (65,313)</b>	<b>\$ 5,564,220</b>

### Liabilities And Net Assets

#### Liabilities

Current maturities of capital lease obligations	\$ —	\$ —	\$ —	\$ 5,924	\$ —	\$ —	\$ —	\$ 5,924
Accounts payable and accrued expenses	92,364	17,894	25,215	25,552	14,689	85,006	(3,160)	257,560
Deferred program revenue	62,888	1,133	7,040	10,630	—	—	—	81,691
Due to Oasis/Oasis Programs	139,171	236	158	519	—	2,655	(62,153)	80,586
Due to BJH	354,046	—	—	—	—	—	—	354,046
Capital lease obligations - long term	—	—	—	5,467	—	—	—	5,467
Annuities payable	5,011	18,225	—	—	—	—	—	23,236
<b>Total Liabilities</b>	<b>653,480</b>	<b>37,488</b>	<b>32,413</b>	<b>48,092</b>	<b>14,689</b>	<b>87,661</b>	<b>(65,313)</b>	<b>808,510</b>

#### Net Assets

Unrestricted	1,962,797	193,100	(13,464)	35,772	57,176	763,319	—	2,998,700
Temporarily restricted	1,397,805	154,391	80,811	80,225	37,370	6,408	—	1,757,010
<b>Total Net Assets</b>	<b>3,360,602</b>	<b>347,491</b>	<b>67,347</b>	<b>115,997</b>	<b>94,546</b>	<b>769,727</b>	<b>—</b>	<b>4,755,710</b>
<b>Total Liabilities And Net Assets</b>	<b>\$ 4,014,082</b>	<b>\$ 384,979</b>	<b>\$ 99,760</b>	<b>\$ 164,089</b>	<b>\$ 109,235</b>	<b>\$ 857,388</b>	<b>\$ (65,313)</b>	<b>\$ 5,564,220</b>

# THE OASIS INSTITUTE AND SUPPORTING ORGANIZATIONS

## CONSOLIDATING STATEMENT OF ACTIVITIES

Page 1 Of 3

For The Year Ended December 31, 2017

	The Institute			Albuquerque			Indianapolis		
	Temporarily			Temporarily			Temporarily		
	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total
<b>Public Support</b>									
Contributions and grants	\$ 1,148,461	\$ 1,027,742	\$ 2,176,203	\$ 88,959	\$ 152,521	\$ 241,480	\$ 130,508	\$ 230,479	\$ 360,987
Government grants	569,029	—	569,029	—	—	—	—	—	—
In-kind contributions	393,803	—	393,803	9,202	—	9,202	258,317	—	258,317
<b>Total Public Support</b>	<b>2,111,293</b>	<b>1,027,742</b>	<b>3,139,035</b>	<b>98,161</b>	<b>152,521</b>	<b>250,682</b>	<b>388,825</b>	<b>230,479</b>	<b>619,304</b>
<b>Revenues And Gains (Losses)</b>									
Program revenue	319,533	—	319,533	313,212	—	313,212	234,880	—	234,880
Partner revenue	148,868	—	148,868	—	—	—	—	—	—
Fee revenue	140,446	—	140,446	—	—	—	—	—	—
Interest and dividends	51,395	—	51,395	—	—	—	—	—	—
Realized gains on investments	1,563	—	1,563	—	—	—	—	—	—
Unrealized gains on investments	226,864	—	226,864	9,243	—	9,243	—	—	—
Change in fair value of charitable gift annuity	(2,099)	—	(2,099)	(253)	—	(253)	—	—	—
Other	1,628	—	1,628	13,884	—	13,884	—	—	—
<b>Total Revenues And Gains (Losses)</b>	<b>888,198</b>	<b>—</b>	<b>888,198</b>	<b>336,086</b>	<b>—</b>	<b>336,086</b>	<b>234,880</b>	<b>—</b>	<b>234,880</b>
<b>Total Public Support, Revenues And Gains (Losses)</b>	<b>2,999,491</b>	<b>1,027,742</b>	<b>4,027,233</b>	<b>434,247</b>	<b>152,521</b>	<b>586,768</b>	<b>623,705</b>	<b>230,479</b>	<b>854,184</b>
<b>Net Assets Released From Restrictions</b>	<b>1,281,475</b>	<b>(1,281,475)</b>	<b>—</b>	<b>146,545</b>	<b>(146,545)</b>	<b>—</b>	<b>80,811</b>	<b>(80,811)</b>	<b>—</b>
<b>Total Support, Revenues And Gains (Losses)</b>	<b>4,280,966</b>	<b>(253,733)</b>	<b>4,027,233</b>	<b>580,792</b>	<b>5,976</b>	<b>586,768</b>	<b>704,516</b>	<b>149,668</b>	<b>854,184</b>
<b>Expenses</b>									
Program services:									
Education	549,007	—	549,007	165,151	—	165,151	241,691	—	241,691
Health	1,492,278	—	1,492,278	83,247	—	83,247	107,661	—	107,661
Technology literacy	337,719	—	337,719	—	—	—	21,388	—	21,388
Volunteer service	511,113	—	511,113	124,902	—	124,902	170,069	—	170,069
<b>Total Program Services</b>	<b>2,890,117</b>	<b>—</b>	<b>2,890,117</b>	<b>373,300</b>	<b>—</b>	<b>373,300</b>	<b>540,809</b>	<b>—</b>	<b>540,809</b>
Supporting activities:									
General and administrative	983,293	—	983,293	73,735	—	73,735	119,532	—	119,532
Fundraising	341,958	—	341,958	19,780	—	19,780	48,904	—	48,904
<b>Total Expenses</b>	<b>4,215,368</b>	<b>—</b>	<b>4,215,368</b>	<b>466,815</b>	<b>—</b>	<b>466,815</b>	<b>709,245</b>	<b>—</b>	<b>709,245</b>
<b>Increase (Decrease) In Net Assets</b>	<b>65,598</b>	<b>(253,733)</b>	<b>(188,135)</b>	<b>113,977</b>	<b>5,976</b>	<b>119,953</b>	<b>(4,729)</b>	<b>149,668</b>	<b>144,939</b>
<b>Net Assets - Beginning Of Year</b>	<b>1,962,797</b>	<b>1,397,805</b>	<b>3,360,602</b>	<b>193,100</b>	<b>154,391</b>	<b>347,491</b>	<b>(13,464)</b>	<b>80,811</b>	<b>67,347</b>
<b>Net Assets - End Of Year</b>	<b>\$ 2,028,395</b>	<b>\$ 1,144,072</b>	<b>\$ 3,172,467</b>	<b>\$ 307,077</b>	<b>\$ 160,367</b>	<b>\$ 467,444</b>	<b>\$ (18,193)</b>	<b>\$ 230,479</b>	<b>\$ 212,286</b>

See the accompanying independent auditors' report on supplementary information.

# THE OASIS INSTITUTE AND SUPPORTING ORGANIZATIONS

## CONSOLIDATING STATEMENT OF ACTIVITIES

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For The Year Ended December 31, 2017

	Pacific Region			San Antonio			San Diego		
	Temporarily		Total	Temporarily		Total	Temporarily		Total
	Unrestricted	Restricted		Unrestricted	Restricted		Unrestricted	Restricted	
<b>Public Support</b>									
Contributions and grants	\$ 51,479	\$ —	\$ 51,479	\$ 218,015	\$ 59,583	\$ 277,598	\$ 590,490	\$ 65,666	\$ 656,156
Government grants	72,337	—	72,337	170,688	—	170,688	40,000	—	40,000
In-kind contributions	322,221	—	322,221	196,296	—	196,296	146,987	—	146,987
<b>Total Public Support</b>	<b>446,037</b>	<b>—</b>	<b>446,037</b>	<b>584,999</b>	<b>59,583</b>	<b>644,582</b>	<b>777,477</b>	<b>65,666</b>	<b>843,143</b>
<b>Revenues And Gains (Losses)</b>									
Program revenue	125,158	—	125,158	123,929	—	123,929	591,397	—	591,397
Partner revenue	1,932	—	1,932	—	—	—	—	—	—
Fee revenue	—	—	—	—	—	—	—	—	—
Interest and dividends	—	—	—	83	—	83	—	—	—
Realized gains on investments	—	—	—	—	—	—	35,383	—	35,383
Unrealized gains on investments	—	—	—	—	—	—	—	—	—
Change in fair value of charitable gift annuity	—	—	—	—	—	—	—	—	—
Other	9,559	—	9,559	14,315	—	14,315	24,292	—	24,292
<b>Total Revenues And Gains (Losses)</b>	<b>136,649</b>	<b>—</b>	<b>136,649</b>	<b>138,327</b>	<b>—</b>	<b>138,327</b>	<b>651,072</b>	<b>—</b>	<b>651,072</b>
<b>Total Public Support, Revenues And Gains (Losses)</b>	<b>582,686</b>	<b>—</b>	<b>582,686</b>	<b>723,326</b>	<b>59,583</b>	<b>782,909</b>	<b>1,428,549</b>	<b>65,666</b>	<b>1,494,215</b>
<b>Net Assets Released From Restrictions</b>	<b>80,225</b>	<b>(80,225)</b>	<b>—</b>	<b>37,370</b>	<b>(37,370)</b>	<b>—</b>	<b>6,408</b>	<b>(6,408)</b>	<b>—</b>
<b>Total Support, Revenues And Gains (Losses)</b>	<b>662,911</b>	<b>(80,225)</b>	<b>582,686</b>	<b>760,696</b>	<b>22,213</b>	<b>782,909</b>	<b>1,434,957</b>	<b>59,258</b>	<b>1,494,215</b>
<b>Expenses</b>									
Program services:									
Education	115,139	—	115,139	183,462	—	183,462	287,210	—	287,210
Health	277,636	—	277,636	183,015	—	183,015	416,443	—	416,443
Technology literacy	22,295	—	22,295	179,652	—	179,652	120,221	—	120,221
Volunteer service	78,218	—	78,218	83,504	—	83,504	193,674	—	193,674
<b>Total Program Services</b>	<b>493,288</b>	<b>—</b>	<b>493,288</b>	<b>629,633</b>	<b>—</b>	<b>629,633</b>	<b>1,017,548</b>	<b>—</b>	<b>1,017,548</b>
Supporting activities:									
General and administrative	185,067	—	185,067	97,849	—	97,849	230,450	—	230,450
Fundraising	20,328	—	20,328	—	—	—	194,896	—	194,896
<b>Total Expenses</b>	<b>698,683</b>	<b>—</b>	<b>698,683</b>	<b>727,482</b>	<b>—</b>	<b>727,482</b>	<b>1,442,894</b>	<b>—</b>	<b>1,442,894</b>
<b>Increase (Decrease) In Net Assets</b>	<b>(35,772)</b>	<b>(80,225)</b>	<b>(115,997)</b>	<b>33,214</b>	<b>22,213</b>	<b>55,427</b>	<b>(7,937)</b>	<b>59,258</b>	<b>51,321</b>
<b>Net Assets - Beginning Of Year</b>	<b>35,772</b>	<b>80,225</b>	<b>115,997</b>	<b>57,176</b>	<b>37,370</b>	<b>94,546</b>	<b>763,319</b>	<b>6,408</b>	<b>769,727</b>
<b>Net Assets - End Of Year</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 90,390</b>	<b>\$ 59,583</b>	<b>\$ 149,973</b>	<b>\$ 755,382</b>	<b>\$ 65,666</b>	<b>\$ 821,048</b>

# THE OASIS INSTITUTE AND SUPPORTING ORGANIZATIONS

## CONSOLIDATING STATEMENT OF ACTIVITIES

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For The Year Ended December 31, 2017

	Subtotal			Eliminations			Total		
	Temporarily		Total	Temporarily		Total	Temporarily		Total
	Unrestricted	Restricted		Unrestricted	Restricted		Unrestricted	Restricted	
<b>Public Support</b>									
Contributions and grants	\$ 2,227,912	\$ 1,535,991	\$ 3,763,903	\$ (293,668)	\$ —	\$ (293,668)	\$ 1,934,244	\$ 1,535,991	\$ 3,470,235
Government grants	852,054	—	852,054	—	—	—	852,054	—	852,054
In-kind contributions	1,326,826	—	1,326,826	—	—	—	1,326,826	—	1,326,826
<b>Total Public Support</b>	<b>4,406,792</b>	<b>1,535,991</b>	<b>5,942,783</b>	<b>(293,668)</b>	<b>—</b>	<b>(293,668)</b>	<b>4,113,124</b>	<b>1,535,991</b>	<b>5,649,115</b>
<b>Revenues And Gains (Losses)</b>									
Program revenue	1,708,109	—	1,708,109	—	—	—	1,708,109	—	1,708,109
Partner revenue	150,800	—	150,800	(22,428)	—	(22,428)	128,372	—	128,372
Fee revenue	140,446	—	140,446	(81,050)	—	(81,050)	59,396	—	59,396
Interest and dividends	51,478	—	51,478	—	—	—	51,478	—	51,478
Realized gains on investments	36,946	—	36,946	—	—	—	36,946	—	36,946
Unrealized gains on investments	236,107	—	236,107	—	—	—	236,107	—	236,107
Change in fair value of charitable gift annuity	(2,352)	—	(2,352)	—	—	—	(2,352)	—	(2,352)
Other	63,678	—	63,678	—	—	—	63,678	—	63,678
<b>Total Revenues And Gains (Losses)</b>	<b>2,385,212</b>	<b>—</b>	<b>2,385,212</b>	<b>(103,478)</b>	<b>—</b>	<b>(103,478)</b>	<b>2,281,734</b>	<b>—</b>	<b>2,281,734</b>
<b>Total Public Support, Revenues And Gains (Losses)</b>	<b>6,792,004</b>	<b>1,535,991</b>	<b>8,327,995</b>	<b>(397,146)</b>	<b>—</b>	<b>(397,146)</b>	<b>6,394,858</b>	<b>1,535,991</b>	<b>7,930,849</b>
<b>Net Assets Released From Restrictions</b>	<b>1,632,834</b>	<b>(1,632,834)</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>1,632,834</b>	<b>(1,632,834)</b>	<b>—</b>
<b>Total Support, Revenues And Gains (Losses)</b>	<b>8,424,838</b>	<b>(96,843)</b>	<b>8,327,995</b>	<b>(397,146)</b>	<b>—</b>	<b>(397,146)</b>	<b>8,027,692</b>	<b>(96,843)</b>	<b>7,930,849</b>
<b>Expenses</b>									
Program services:									
Education	1,541,660	—	1,541,660	(30,300)	—	(30,300)	1,511,360	—	1,511,360
Health	2,560,280	—	2,560,280	(193,699)	—	(193,699)	2,366,581	—	2,366,581
Technology literacy	681,275	—	681,275	(36,900)	—	(36,900)	644,375	—	644,375
Volunteer service	1,161,480	—	1,161,480	(34,578)	—	(34,578)	1,126,902	—	1,126,902
<b>Total Program Services</b>	<b>5,944,695</b>	<b>—</b>	<b>5,944,695</b>	<b>(295,477)</b>	<b>—</b>	<b>(295,477)</b>	<b>5,649,218</b>	<b>—</b>	<b>5,649,218</b>
Supporting activities:									
General and administrative	1,689,926	—	1,689,926	(101,669)	—	(101,669)	1,588,257	—	1,588,257
Fundraising	625,866	—	625,866	—	—	—	625,866	—	625,866
<b>Total Expenses</b>	<b>8,260,487</b>	<b>—</b>	<b>8,260,487</b>	<b>(397,146)</b>	<b>—</b>	<b>(397,146)</b>	<b>7,863,341</b>	<b>—</b>	<b>7,863,341</b>
<b>Increase (Decrease) In Net Assets</b>	<b>164,351</b>	<b>(96,843)</b>	<b>67,508</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>164,351</b>	<b>(96,843)</b>	<b>67,508</b>
<b>Net Assets - Beginning Of Year</b>	<b>2,998,700</b>	<b>1,757,010</b>	<b>4,755,710</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>2,998,700</b>	<b>1,757,010</b>	<b>4,755,710</b>
<b>Net Assets - End Of Year</b>	<b>\$ 3,163,051</b>	<b>\$ 1,660,167</b>	<b>\$ 4,823,218</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 3,163,051</b>	<b>\$ 1,660,167</b>	<b>\$ 4,823,218</b>

# THE OASIS INSTITUTE AND SUPPORTING ORGANIZATIONS

## CONSOLIDATING STATEMENT OF ACTIVITIES

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For The Year Ended December 31, 2016

	The Institute			Albuquerque			Indianapolis		
	Temporarily			Temporarily			Temporarily		
	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total
<b>Public Support</b>									
Contributions and grants	\$ 1,071,863	\$ 920,725	\$ 1,992,588	\$ 53,493	\$ 118,386	\$ 171,879	\$ 131,917	\$ 80,312	\$ 212,229
Government grants	501,726	—	501,726	—	—	—	1,440	—	1,440
In-kind contributions	356,105	—	356,105	8,880	—	8,880	258,132	—	258,132
<b>Total Public Support</b>	<b>1,929,694</b>	<b>920,725</b>	<b>2,850,419</b>	<b>62,373</b>	<b>118,386</b>	<b>180,759</b>	<b>391,489</b>	<b>80,312</b>	<b>471,801</b>
<b>Revenues And Gains (Losses)</b>									
Program revenue	254,196	—	254,196	298,177	—	298,177	251,282	—	251,282
Partner revenue	138,077	—	138,077	—	—	—	—	—	—
Fee revenue	117,315	—	117,315	—	—	—	—	—	—
Interest and dividends	49,248	—	49,248	—	—	—	—	—	—
Realized gains on investments	3,012	—	3,012	—	—	—	—	—	—
Unrealized gains on investments	119,995	—	119,995	—	—	—	—	—	—
Change in fair value of charitable gift annuity	—	—	—	(2,397)	—	(2,397)	—	—	—
Other	—	—	—	4,793	—	4,793	570	—	570
<b>Total Revenues And Gains (Losses)</b>	<b>681,843</b>	<b>—</b>	<b>681,843</b>	<b>300,573</b>	<b>—</b>	<b>300,573</b>	<b>251,852</b>	<b>—</b>	<b>251,852</b>
<b>Total Public Support, Revenues And Gains (Losses)</b>	<b>2,611,537</b>	<b>920,725</b>	<b>3,532,262</b>	<b>362,946</b>	<b>118,386</b>	<b>481,332</b>	<b>643,341</b>	<b>80,312</b>	<b>723,653</b>
<b>Net Assets Released From Restrictions</b>	<b>1,750,977</b>	<b>(1,750,977)</b>	<b>—</b>	<b>79,173</b>	<b>(79,173)</b>	<b>—</b>	<b>63,290</b>	<b>(63,290)</b>	<b>—</b>
<b>Total Support, Revenues And Gains (Losses)</b>	<b>4,362,514</b>	<b>(830,252)</b>	<b>3,532,262</b>	<b>442,119</b>	<b>39,213</b>	<b>481,332</b>	<b>706,631</b>	<b>17,022</b>	<b>723,653</b>
<b>Expenses</b>									
Program services:									
Education	513,972	—	513,972	144,554	—	144,554	191,411	—	191,411
Health	1,750,447	—	1,750,447	34,053	—	34,053	265,845	—	265,845
Technology literacy	544,459	—	544,459	—	—	—	12,055	—	12,055
Volunteer service	498,831	—	498,831	131,898	—	131,898	154,566	—	154,566
<b>Total Program Services</b>	<b>3,307,709</b>	<b>—</b>	<b>3,307,709</b>	<b>310,505</b>	<b>—</b>	<b>310,505</b>	<b>623,877</b>	<b>—</b>	<b>623,877</b>
Supporting activities:									
General and administrative	893,343	—	893,343	80,683	—	80,683	90,190	—	90,190
Fundraising	249,526	—	249,526	36,426	—	36,426	36,447	—	36,447
<b>Total Expenses</b>	<b>4,450,578</b>	<b>—</b>	<b>4,450,578</b>	<b>427,614</b>	<b>—</b>	<b>427,614</b>	<b>750,514</b>	<b>—</b>	<b>750,514</b>
<b>Increase (Decrease) In Net Assets</b>	<b>(88,064)</b>	<b>(830,252)</b>	<b>(918,316)</b>	<b>14,505</b>	<b>39,213</b>	<b>53,718</b>	<b>(43,883)</b>	<b>17,022</b>	<b>(26,861)</b>
<b>Net Assets - Beginning Of Year</b>	<b>2,050,861</b>	<b>2,228,057</b>	<b>4,278,918</b>	<b>178,595</b>	<b>115,178</b>	<b>293,773</b>	<b>30,419</b>	<b>63,789</b>	<b>94,208</b>
<b>Net Assets - End Of Year</b>	<b>\$ 1,962,797</b>	<b>\$ 1,397,805</b>	<b>\$ 3,360,602</b>	<b>\$ 193,100</b>	<b>\$ 154,391</b>	<b>\$ 347,491</b>	<b>\$ (13,464)</b>	<b>\$ 80,811</b>	<b>\$ 67,347</b>

# THE OASIS INSTITUTE AND SUPPORTING ORGANIZATIONS

## CONSOLIDATING STATEMENT OF ACTIVITIES

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For The Year Ended December 31, 2016

	Pacific Region			San Antonio			San Diego		
	Temporarily			Temporarily			Temporarily		
	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total	Unrestricted	Restricted	Total
<b>Public Support</b>									
Contributions and grants	\$ 89,186	\$ 62,958	\$ 152,144	\$ 196,954	\$ 37,370	\$ 234,324	\$ 330,783	\$ 6,408	\$ 337,191
Government grants	145,312	—	145,312	144,760	—	144,760	40,000	—	40,000
In-kind contributions	382,758	—	382,758	194,937	—	194,937	289,142	—	289,142
<b>Total Public Support</b>	<b>617,256</b>	<b>62,958</b>	<b>680,214</b>	<b>536,651</b>	<b>37,370</b>	<b>574,021</b>	<b>659,925</b>	<b>6,408</b>	<b>666,333</b>
<b>Revenues And Gains (Losses)</b>									
Program revenue	173,174	—	173,174	123,334	—	123,334	627,055	—	627,055
Partner revenue	5,198	—	5,198	—	—	—	—	—	—
Fee revenue	—	—	—	—	—	—	—	—	—
Interest and dividends	—	—	—	28	—	28	—	—	—
Realized gains on investments	—	—	—	—	—	—	—	—	—
Unrealized gains on investments	—	—	—	—	—	—	20,756	—	20,756
Change in fair value of charitable gift annuity	—	—	—	—	—	—	—	—	—
Other	—	—	—	7,302	—	7,302	17,973	—	17,973
<b>Total Revenues And Gains (Losses)</b>	<b>178,372</b>	<b>—</b>	<b>178,372</b>	<b>130,664</b>	<b>—</b>	<b>130,664</b>	<b>665,784</b>	<b>—</b>	<b>665,784</b>
<b>Total Public Support, Revenues And Gains (Losses)</b>	<b>795,628</b>	<b>62,958</b>	<b>858,586</b>	<b>667,315</b>	<b>37,370</b>	<b>704,685</b>	<b>1,325,709</b>	<b>6,408</b>	<b>1,332,117</b>
<b>Net Assets Released From Restrictions</b>	<b>114,864</b>	<b>(114,864)</b>	<b>—</b>	<b>30,910</b>	<b>(30,910)</b>	<b>—</b>	<b>38,976</b>	<b>(38,976)</b>	<b>—</b>
<b>Total Support, Revenues And Gains (Losses)</b>	<b>910,492</b>	<b>(51,906)</b>	<b>858,586</b>	<b>698,225</b>	<b>6,460</b>	<b>704,685</b>	<b>1,364,685</b>	<b>(32,568)</b>	<b>1,332,117</b>
<b>Expenses</b>									
Program services:									
Education	167,145	—	167,145	140,404	—	140,404	341,547	—	341,547
Health	323,996	—	323,996	181,594	—	181,594	264,031	—	264,031
Technology literacy	29,678	—	29,678	149,363	—	149,363	79,399	—	79,399
Volunteer service	89,039	—	89,039	82,226	—	82,226	210,083	—	210,083
Total Program Services	609,858	—	609,858	553,587	—	553,587	895,060	—	895,060
Supporting activities:									
General and administrative	220,641	—	220,641	114,781	—	114,781	190,106	—	190,106
Fundraising	44,638	—	44,638	—	—	—	205,735	—	205,735
<b>Total Expenses</b>	<b>875,137</b>	<b>—</b>	<b>875,137</b>	<b>668,368</b>	<b>—</b>	<b>668,368</b>	<b>1,290,901</b>	<b>—</b>	<b>1,290,901</b>
<b>Increase (Decrease) In Net Assets</b>	<b>35,355</b>	<b>(51,906)</b>	<b>(16,551)</b>	<b>29,857</b>	<b>6,460</b>	<b>36,317</b>	<b>73,784</b>	<b>(32,568)</b>	<b>41,216</b>
<b>Net Assets - Beginning Of Year</b>	<b>417</b>	<b>132,131</b>	<b>132,548</b>	<b>27,319</b>	<b>30,910</b>	<b>58,229</b>	<b>689,535</b>	<b>38,976</b>	<b>728,511</b>
<b>Net Assets - End Of Year</b>	<b>\$ 35,772</b>	<b>\$ 80,225</b>	<b>\$ 115,997</b>	<b>\$ 57,176</b>	<b>\$ 37,370</b>	<b>\$ 94,546</b>	<b>\$ 763,319</b>	<b>\$ 6,408</b>	<b>\$ 769,727</b>

# THE OASIS INSTITUTE AND SUPPORTING ORGANIZATIONS

## CONSOLIDATING STATEMENT OF ACTIVITIES

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For The Year Ended December 31, 2016

	Subtotal			Eliminations			Total		
	Temporarily		Total	Temporarily		Total	Temporarily		Total
	Unrestricted	Restricted		Unrestricted	Restricted		Unrestricted	Restricted	
<b>Public Support</b>									
Contributions and grants	\$ 1,874,196	\$ 1,226,159	\$ 3,100,355	\$ (458,012)	\$ —	\$ (458,012)	\$ 1,416,184	\$ 1,226,159	\$ 2,642,343
Government grants	833,238	—	833,238	—	—	—	833,238	—	833,238
In-kind contributions	1,489,954	—	1,489,954	—	—	—	1,489,954	—	1,489,954
<b>Total Public Support</b>	<b>4,197,388</b>	<b>1,226,159</b>	<b>5,423,547</b>	<b>(458,012)</b>	<b>—</b>	<b>(458,012)</b>	<b>3,739,376</b>	<b>1,226,159</b>	<b>4,965,535</b>
<b>Revenues And Gains (Losses)</b>									
Program revenue	1,727,218	—	1,727,218	—	—	—	1,727,218	—	1,727,218
Partner revenue	143,275	—	143,275	(8,220)	—	(8,220)	135,055	—	135,055
Fee revenue	117,315	—	117,315	(81,825)	—	(81,825)	35,490	—	35,490
Interest and dividends	49,276	—	49,276	—	—	—	49,276	—	49,276
Realized gains on investments	3,012	—	3,012	—	—	—	3,012	—	3,012
Unrealized gains on investments	140,751	—	140,751	—	—	—	140,751	—	140,751
Change in fair value of charitable gift annuity	(2,397)	—	(2,397)	—	—	—	(2,397)	—	(2,397)
Other	30,638	—	30,638	—	—	—	30,638	—	30,638
<b>Total Revenues And Gains (Losses)</b>	<b>2,209,088</b>	<b>—</b>	<b>2,209,088</b>	<b>(90,045)</b>	<b>—</b>	<b>(90,045)</b>	<b>2,119,043</b>	<b>—</b>	<b>2,119,043</b>
<b>Total Public Support, Revenues And Gains (Losses)</b>	<b>6,406,476</b>	<b>1,226,159</b>	<b>7,632,635</b>	<b>(548,057)</b>	<b>—</b>	<b>(548,057)</b>	<b>5,858,419</b>	<b>1,226,159</b>	<b>7,084,578</b>
<b>Net Assets Released From Restrictions</b>	<b>2,078,190</b>	<b>(2,078,190)</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>2,078,190</b>	<b>(2,078,190)</b>	<b>—</b>
<b>Total Support, Revenues And Gains (Losses)</b>	<b>8,484,666</b>	<b>(852,031)</b>	<b>7,632,635</b>	<b>(548,057)</b>	<b>—</b>	<b>(548,057)</b>	<b>7,936,609</b>	<b>(852,031)</b>	<b>7,084,578</b>
<b>Expenses</b>									
Program services:									
Education	1,499,033	—	1,499,033	(24,244)	—	(24,244)	1,474,789	—	1,474,789
Health	2,819,966	—	2,819,966	(347,537)	—	(347,537)	2,472,429	—	2,472,429
Technology literacy	814,954	—	814,954	(56,570)	—	(56,570)	758,384	—	758,384
Volunteer service	1,166,643	—	1,166,643	(37,881)	—	(37,881)	1,128,762	—	1,128,762
<b>Total Program Services</b>	<b>6,300,596</b>	<b>—</b>	<b>6,300,596</b>	<b>(466,232)</b>	<b>—</b>	<b>(466,232)</b>	<b>5,834,364</b>	<b>—</b>	<b>5,834,364</b>
Supporting activities:									
General and administrative	1,589,744	—	1,589,744	(81,825)	—	(81,825)	1,507,919	—	1,507,919
Fundraising	572,772	—	572,772	—	—	—	572,772	—	572,772
<b>Total Expenses</b>	<b>8,463,112</b>	<b>—</b>	<b>8,463,112</b>	<b>(548,057)</b>	<b>—</b>	<b>(548,057)</b>	<b>7,915,055</b>	<b>—</b>	<b>7,915,055</b>
<b>Increase (Decrease) In Net Assets</b>	<b>21,554</b>	<b>(852,031)</b>	<b>(830,477)</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>21,554</b>	<b>(852,031)</b>	<b>(830,477)</b>
<b>Net Assets - Beginning Of Year</b>	<b>2,977,146</b>	<b>2,609,041</b>	<b>5,586,187</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>2,977,146</b>	<b>2,609,041</b>	<b>5,586,187</b>
<b>Net Assets - End Of Year</b>	<b>\$ 2,998,700</b>	<b>\$ 1,757,010</b>	<b>\$ 4,755,710</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ 2,998,700</b>	<b>\$ 1,757,010</b>	<b>\$ 4,755,710</b>